

# 2009-10 Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

Workforce Estimating Conference Region 18 Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$12.49/hour and Entry Wage of \$10.15/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$19.57/hour and Entry Wage of \$12.49/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2008 Hourly Wage		FLDOE Training Code	Data Source†††
					Mean	Entry		
132011	HSHW	Accountants and Auditors	1.96	102	27.79	17.53	4	R
113011	HSHW	Administrative Services Managers	2.20	11	40.70	26.80	4	R
413011	HSHW	Advertising Sales Agents	2.75	23	25.25	13.70	3	R
132021		Appraisers and Assessors of Real Estate*	2.75	15	17.42	14.70	3	R
173011		Architectural and Civil Drafters*	4.63	27	20.20	12.08	3	R
274011		Audio and Video Equipment Technicians	3.09	262	17.29	11.82	3	S
493021		Automotive Body and Related Repairers	1.83	16	19.27	16.02	3	R
493023		Automotive Service Technicians and Mechanics	2.39	90	19.18	11.20	3	R
433031		Bookkeeping, Accounting, and Auditing Clerks	2.09	187	16.03	11.44	4	R
472021	HSHW	Brickmasons and Blockmasons*	4.28	46	19.82	13.28	3	R
274012		Broadcast Technicians	2.07	182	20.10	11.89	3	S
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.90	21	19.23	15.91	3	R
131199	HSHW	Business Operations Specialists, All Other	3.76	86	28.74	19.28	4	R
517011	HSHW	Cabinetmakers and Bench Carpenters	3.49	23	19.62	13.78	3	R
292031		Cardiovascular Technologists and Technicians	2.85	197	19.02	11.26	4	S
472031	HSHW	Carpenters*	2.73	144	20.65	13.36	3	R
472041		Carpet Installers	4.60	19	13.25	11.68	3	R
472051		Cement Masons and Concrete Finishers*	5.08	68	15.64	12.12	3	R
173022	HSHW	Civil Engineering Technicians*	2.19	213	21.89	15.03	4	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	4.16	28	27.20	17.29	3	R
272022	HSHW	Coaches and Scouts	1.62	20	22.10	13.86	4	R
131072	HSHW	Compensation, Benefits, and Job Analysis Specialists	2.13	181	24.33	16.50	4	S
131041	HSHW	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	0.90	370	23.06	15.30	3	S
113021	HSHW	Computer and Information Systems Managers	2.25	260	55.14	37.18	4	S
151021	HSHW	Computer Programmers	0.09	12	32.62	20.71	3	R
151031	HSHW	Computer Software Engineers, Applications	5.44	31	32.82	21.28	4	R
151041		Computer Support Specialists	1.75	33	18.40	13.09	3	R
151051	HSHW	Computer Systems Analysts	3.46	28	29.99	22.53	4	R
474011	HSHW	Construction and Building Inspectors*	2.39	309	25.41	18.21	3	S
119021	HSHW	Construction Managers*	4.05	64	39.86	25.03	4	R
333012	HSHW	Correctional Officers and Jailers	NR	NR	NR	NR	3	R
131051	HSHW	Cost Estimators*	5.04	36	27.01	16.22	4	R
232091		Court Reporters	4.65	11	13.84	10.85	3	R
151061	HSHW	Database Administrators	3.31	269	31.70	20.62	4	S
319091		Dental Assistants	3.41	37	16.91	13.98	3	R
292021	HSHW	Dental Hygienists	3.41	20	30.62	22.35	4	R
333021	HSHW	Detectives and Criminal Investigators	1.92	325	29.94	20.87	3	S
292032	HSHW	Diagnostic Medical Sonographers	2.38	155	27.47	20.90	4	S
472081		Drywall and Ceiling Tile Installers*	6.46	32	16.46	12.02	3	R
472111		Electricians*	2.05	53	19.20	14.77	3	R
492094	HSHW	Electronics Repairers, Commercial and Industrial Equip.*	NR	NR	26.47	15.44	3	R
292041		Emergency Medical Technicians and Paramedics	1.88	250	15.68	11.07	3	S
131071	HSHW	Employment, Recruitment, and Placement Specialists	0.97	482	22.85	14.31	4	S

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

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SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2008 Hourly Wage		FLDOE Training Code	Data Source†††
					Mean	Entry		
436011		Executive Secretaries and Administrative Assistants	2.47	169	18.35	13.59	3	R
132051	HSHW	Financial Analysts	3.44	318	33.64	20.67	4	S
113031	HSHW	Financial Managers	1.59	17	50.87	29.68	4	R
332011		Fire Fighters	1.41	42	19.36	13.71	3	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers*	3.75	121	27.91	20.04	4	R
351012		First-Line Superv. of Food Preparation & Serving Workers	2.06	49	16.44	10.97	3	R
371011	HSHW	First-Line Superv. of Housekeeping & Janitorial Workers	1.41	14	20.03	14.26	3	R
371012	HSHW	First-Line Superv. of Landscaping and Groundskeeping	1.31	17	20.78	13.11	3	R
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	2.70	17	26.48	18.18	3	R
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers*	1.92	33	28.85	19.48	3	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.71	117	21.03	13.49	4	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.80	24	25.79	16.61	3	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	2.16	46	34.71	21.62	3	R
391021		First-Line Supervisors of Personal Service Workers	1.39	29	19.31	13.19	3	R
411011	HSHW	First-Line Supervisors of Retail Sales Workers	1.86	154	20.74	13.50	3	R
119051	HSHW	Food Service Managers	1.49	23	25.65	14.72	3	R
111021	HSHW	General and Operations Managers	1.12	68	47.08	27.02	4	R
472121		Glaziers	4.73	11	15.21	13.77	3	R
271024	HSHW	Graphic Designers	1.91	26	20.55	14.96	3	R
292099	HSHW	Health Technologists and Technicians, All Other	3.59	10	20.02	14.73	3	R
319099		Healthcare Support Workers, All Other	2.72	14	13.03	10.76	3	R
499021		Heating, A.C., and Refrigeration Mechanics and Installers*	3.11	41	17.49	12.91	3	R
499031		Home Appliance Repairers	3.03	12	19.18	15.41	3	R
434161		Human Resources Assistants, Exc. Payroll	1.74	10	15.97	12.70	3	R
499041		Industrial Machinery Mechanics	2.80	14	17.35	13.29	3	R
259031	HSHW	Instructional Coordinators	3.88	21	20.37	13.71	4	R
413021	HSHW	Insurance Sales Agents	4.29	88	24.81	14.68	3	R
132053	HSHW	Insurance Underwriters	3.37	17	24.82	16.20	3	R
271025	HSHW	Interior Designers*	2.91	324	22.88	12.81	3	S
436012		Legal Secretaries	3.21	29	16.76	13.85	3	R
292061		Licensed Practical and Licensed Vocational Nurses	1.62	139	18.84	14.88	3	R
434131		Loan Interviewers and Clerks*	2.55	28	15.59	10.46	3	R
132072	HSHW	Loan Officers	3.46	32	28.52	16.37	4	R
499042		Maintenance and Repair Workers, General	1.69	64	15.19	10.44	3	R
112021	HSHW	Marketing Managers	2.58	282	53.11	28.55	4	S
292012		Medical and Clinical Laboratory Technicians	2.06	247	17.79	12.08	4	S
292011	HSHW	Medical and Clinical Laboratory Technologists	2.54	10	25.04	20.75	4	R
119111	HSHW	Medical and Health Services Managers	2.13	11	41.83	28.90	3	R
319092		Medical Assistants	5.05	62	13.49	10.60	3	R
292071		Medical Records and Health Information Technicians	2.92	21	14.75	11.31	3	R
436013		Medical Secretaries	2.84	49	14.11	11.03	3	R
319094		Medical Transcriptionists	2.75	221	15.06	12.15	3	S
493042		Mobile Heavy Equipment Mechanics, Except Engines*	2.34	225	18.86	13.36	3	S

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SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2008 Hourly Wage		FLDOE Training Code	Data Source†††
					Mean	Entry		
151071	HSHW	Network and Computer Systems Administrators	3.07	22	29.28	19.75	3	R
151081	HSHW	Network Systems and Data Communications Analysts	5.42	54	25.97	15.77	3	R
312011	HSHW	Occupational Therapist Assistants		85	24.75	21.63	4	L
472073		Operating Engineers/Construction Equipment Operators*	3.63	52	14.96	11.47	3	R
472141		Painters, Construction and Maintenance*	5.04	105	15.84	10.89	3	R
232011	HSHW	Paralegals and Legal Assistants	4.53	46	22.54	15.52	3	R
132052	HSHW	Personal Financial Advisors	2.94	36	34.08	18.60	4	R
372021		Pest Control Workers	0.74	17	13.13	10.29	3	R
312021	HSHW	Physical Therapist Assistants	3.19	172	24.29	17.72	4	S
472151		Pipelayers*	3.06	10	14.83	12.10	3	R
472161		Plasterers and Stucco Masons*	3.69	13	16.45	12.46	3	R
472152		Plumbers, Pipefitters, and Steamfitters*	3.19	63	17.70	14.54	3	R
333051	HSHW	Police and Sheriff's Patrol Officers	1.44	56	24.59	18.29	3	R
119141	HSHW	Property, Real Estate & Community Association Managers*	1.72	29	34.35	19.59	4	R
273031	HSHW	Public Relations Specialists	2.04	18	25.25	16.87	4	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	1.60	18	24.88	17.03	4	R
292034	HSHW	Radiologic Technologists and Technicians	2.76	19	25.79	19.83	4	R
419021	HSHW	Real Estate Brokers*	3.87	39	NR	NR	3	R
419022		Real Estate Sales Agents*	1.20	1,821	23.74	10.58	3	S
291111	HSHW	Registered Nurses	2.52	250	28.11	20.64	4	R
291126	HSHW	Respiratory Therapists	2.77	282	23.43	18.56	4	S
472181		Roofers*	5.11	34	14.97	11.41	3	R
112022	HSHW	Sales Managers	2.31	30	62.91	33.36	4	R
414011	HSHW	Sales Reps., Wholesale & Mfg, Tech. & Sci. Products	2.60	27	28.82	18.18	3	R
414012	HSHW	Sales Reps., Wholesale and Manufacturing, Other	2.93	197	26.01	14.38	3	R
436014		Secretaries, Except Legal, Medical, and Executive	1.15	141	13.93	10.18	3	R
413031	HSHW	Securities, and Financial Services Sales Agents	2.29	33	36.68	16.65	4	R
492098		Security and Fire Alarm Systems Installers*	2.35	15	15.72	12.47	3	R
253021		Self-Enrichment Education Teachers	2.74	534	18.65	10.62	3	S
472211		Sheet Metal Workers*	1.81	375	17.04	11.90	3	S
395094		Skin Care Specialists	4.08	15	15.90	11.93	3	R
211011	HSHW	Substance Abuse and Behavioral Disorder Counselors	2.97	199	19.49	12.69	4	S
292055		Surgical Technologists	2.91	327	18.04	13.83	3	S
173031		Surveying and Mapping Technicians*	5.98	32	18.60	12.73	3	R
171022	HSHW	Surveyors*	6.33	13	25.10	13.24	4	R
259041		Teacher Assistants	1.78	1,579	13.94	10.51	3	S
472044		Tile and Marble Setters*	7.51	19	15.87	10.99	3	R
232093	HSHW	Title Examiners, Abstractors, and Searchers*	1.67	165	19.89	12.85	3	S
533032		Truck Drivers, Heavy and Tractor-Trailer	1.77	86	16.88	12.70	3	R
251194	HSHW	Vocational Education Teachers, Postsecondary	3.10	339	25.62	15.68	3	S
518031	HSHW	Water and Liquid Waste Treatment Plant Operators		9	19.80	15.02	3	L
514121		Welders, Cutters, Solderers, and Brazers	2.30	27	14.79	11.80	3	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	0.43	10	24.95	15.86	4	R

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†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

L = Requested by the Regional Workforce Board and approved by WFI. Local data are shown.

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

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