

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                             | CIP        | Vocational Program Code | Program Title                                | Certification† |
|-----------|--------|---|------------|-------------------------|--|----------------|
| 132011    | HSHW   | <b>Accountants and Auditors</b>                 |            |                         |  |                |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION                      | AAS            |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION                      | AS-NP          |
|           |        |   | 0506180101 |                         | BUSINESS MANAGEMENT                          | CCC            |
|           |        |   | 0507010100 |                         | ACCOUNTING TECHNOLOGY                        | AAS            |
|           |        |   | 0507010100 |                         | ACCOUNTING TECHNOLOGY                        | AS-NP          |
|           |        |   | 0507010102 | B070110                 | ACCOUNTING OPERATIONS                        | PSAV           |
|           |        |   | 0507010201 |                         | ACCOUNTING & COMPUTING TECHNOLOGY            | Diploma        |
|           |        |   | 0507019903 |                         | ACCOUNTING TECHNOLOGY MANAGEMENT             | CCC            |
|           |        |   | 1506040102 |                         | BUSINESS ADMINISTRATION                      | AS             |
|           |        |   | 1507010100 |                         | ACCOUNTING TECHNOLOGY                        | AAS            |
| 113011    | HSHW   | <b>Administrative Services Managers</b>         |            |                         |  |                |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION                      | AAS            |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION                      | AS-NP          |
|           |        |   | 0506180101 |                         | BUSINESS MANAGEMENT                          | CCC            |
|           |        |   | 0507060300 |                         | OFFICE ADMINISTRATION                        | AAS            |
|           |        |   | 0507060300 |                         | OFFICE ADMINISTRATION                        | AS-NP          |
|           |        |   | 0507060301 |                         | OFFICE MANAGEMENT                            | CCC            |
|           |        |   | 0744040101 | P440401                 | PUBLIC ADMINISTRATION SUPERVISION            | PSAV           |
|           |        |   | 1506040102 |                         | BUSINESS ADMINISTRATION                      | AS             |
|           |        |   | 1507060300 |                         | OFFICE ADMINISTRATION                        | AS             |
| 413011    | HSHW   | <b>Advertising Sales Agents</b>                 |            |                         |  |                |
|           |        |   | 0209020102 |                         | ADVERTISING                                  | Diploma        |
| 132021    | HSHW   | <b>Appraisers and Assessors of Real Estate*</b> |            |                         |  |                |
|           |        |   | 0206170103 | M807040                 | REAL ESTATE APPRAISER TRAINEE                | PSAV           |
| 173011    | HSHW   | <b>Architectural and Civil Drafters*</b>        |            |                         |  |                |
|           |        |   | 0615010100 |                         | ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY | AAS            |
|           |        |   | 0615010101 |                         | DRAFTING                                     | CCC            |
|           |        |   | 0615020200 |                         | DRAFTING AND DESIGN TECHNOLOGY               | AAS            |
|           |        |   | 0615020200 |                         | DRAFTING AND DESIGN TECHNOLOGY               | AS-NP          |
|           |        |   | 0615020201 |                         | CAD SPECIALIST                               | Diploma        |
|           |        |   | 0615020202 |                         | CAD OPERATOR                                 | Diploma        |
|           |        |   | 0615020203 |                         | CAD ASSISTANT                                | Diploma        |
|           |        |   | 0615020204 |                         | AUTOCAD FOUNDATIONS                          | CCC            |
|           |        |   | 0615020205 |                         | FIRE SPRINKLER DESIGN TECHNOLOGY             | CCC            |
|           |        |   | 0646999901 |                         | BLUEPRINT READING AND ESTIMATION             | Diploma        |
|           |        |   | 0646999901 | I469919                 | BLUEPRINT READING AND ESTIMATION             | PSAV           |
|           |        |   | 0648010201 | I480112                 | ARCHITECTURAL DRAFTING                       | PSAV           |
|           |        |   | 0648010202 |                         | ARCHITECTURAL DRAFTING CAD                   | Diploma        |
|           |        |   | 0648010203 |                         | ARCHITECTURAL DRAFTING ASSISTANT             | Diploma        |

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

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Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                          | CIP        | Vocational Program Code | Program Title                                | Certification† |
|-----------|--------|--|------------|-------------------------|--|----------------|
|           |        |  | 0648010301 | I480113                 | STRUCTURAL DRAFTING                          | PSAV           |
|           |        |  | 0648010501 | I480116                 | MECHANICAL DRAFTING                          | PSAV           |
|           |        |  | 0648010502 |                         | MECHANICAL DRAFTING ASSISTANT                | Diploma        |
|           |        |  | 1615010100 |                         | ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY | AS             |
|           |        |  | 1615020200 |                         | DRAFTING AND DESIGN TECHNOLOGY               | AS             |
| 274011    |        | <b>Audio and Video Equipment Technicians</b> |            |                         |  |                |
|           |        |  | 0610010200 |                         | FILM PRODUCTION TECHNOLOGY                   | AAS            |
|           |        |  | 0610010200 |                         | FILM PRODUCTION TECHNOLOGY                   | AS-NP          |
|           |        |  | 0610010201 | I100112                 | FILM PRODUCTION EQUIPMENT OPERATION          | PSAV           |
|           |        |  | 0610010202 |                         | DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY          | AAS            |
|           |        |  | 0610010202 |                         | DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY          | AS-NP          |
|           |        |  | 0610010203 |                         | FILM PRODUCTION FUNDAMENTALS                 | CCC            |
|           |        |  | 0610010204 |                         | MOTION PICTURE PRODUCTION                    | CCC            |
|           |        |  | 0610010205 |                         | MOTION PICTURE POST-PRODUCTION               | CCC            |
|           |        |  | 0610010206 |                         | MOTION PICTURE PRODUCTION MANAGEMENT         | CCC            |
|           |        |  | 0610010213 |                         | TELEVISION STUDIO PRODUCTION                 | CCC            |
|           |        |  | 0610010217 |                         | VIDEO EDITING & POST PRODUCTION              | CCC            |
|           |        |  | 0610010219 |                         | DIGITAL M/M PRESENTATION                     | CCC            |
|           |        |  | 0610010221 |                         | SHOW PRODUCTION & TOURING                    | AS-NP          |
|           |        |  | 0610010222 | I100240                 | DIGITAL VIDEO PRODUCTION                     | PSAV           |
|           |        |  | 0610010223 | I100230                 | DIGITAL AUDIO PRODUCTION                     | PSAV           |
|           |        |  | 0610010224 |                         | FILM & VIDEO PRODUCTION                      | Diploma        |
|           |        |  | 0610010402 |                         | RADIO/TV BROADCAST PROGRAMMING               | AAS            |
|           |        |  | 0610010402 |                         | RADIO/TV BROADCAST PROGRAMMING               | AS-NP          |
|           |        |  | 0610010403 |                         | TELEVISION PRODUCTION                        | Diploma        |
|           |        |  | 0610010403 | I100104                 | TELEVISION PRODUCTION                        | PSAV           |
|           |        |  | 0610010404 |                         | RADIO & TELEVISION PRODUCTION                | Diploma        |
|           |        |  | 0610010500 |                         | SOUND RECORDING TECHNOLOGY                   | Diploma        |
|           |        |  | 0610010600 |                         | VIDEO TECHNOLOGY                             | Diploma        |
|           |        |  | 0615030305 |                         | TELEVISION SYSTEM SUPPORT                    | CCC            |
|           |        |  | 0650040500 |                         | THEATER DESIGN                               | Diploma        |
|           |        |  | 0650060200 |                         | FILM/VIDEO CINEMATOGRAPHY                    | Diploma        |
|           |        |  | 0650099900 |                         | MUSIC PRODUCTION TECHNOLOGY                  | AAS            |
|           |        |  | 0650099901 |                         | AUDIO TECHNOLOGY                             | CCC            |
|           |        |  | 0650099902 |                         | RECORDING ARTS                               | AS-NP          |
|           |        |  | 0650999901 |                         | THEATER AND ENTERTAINMENT TECHNOLOGY         | AAS            |
|           |        |  | 0650999902 |                         | STAGE TECHNOLOGY                             | CCC            |
|           |        |  | 1610010200 |                         | FILM PRODUCTION TECHNOLOGY                   | AS             |
|           |        |  | 1610010202 |                         | DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY          | AS             |
|           |        |  | 1610010402 |                         | RADIO/TV BROADCAST PROGRAMMING               | AS             |

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                                 | CIP        | Vocational Program Code | Program Title                                    | Certification† |
|-----------|--------|---|------------|-------------------------|--|----------------|
|           |        |   | 1650099900 |                         | MUSIC PRODUCTION TECHNOLOGY                      | AS             |
|           |        |   | 1650999901 |                         | THEATER AND ENTERTAINMENT TECHNOLOGY             | AS             |
| 493023    |        | <b>Automotive Service Technicians and Mechanics</b> |            |                         |  |                |
|           |        |   | 0615080300 |                         | AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY         | AAS            |
|           |        |   | 0615080300 |                         | AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY         | AS-NP          |
|           |        |   | 0647060400 |                         | AUTOMOTIVE SERVICE TECHNICIAN                    | Diploma        |
|           |        |   | 0647060401 | I470614                 | AUTOTRONICS                                      | PSAV           |
|           |        |   | 0647060404 |                         | AUTO ELECTRIC/ELECTRONIC SYSTEMS TECHNICIAN      | Diploma        |
|           |        |   | 0647060405 | I470608                 | AUTOMOTIVE SERVICE TECHNOLOGY                    | PSAV           |
|           |        |   | 0647060406 | I470604                 | ADVANCED AUTOMOTIVE TECHNOLOGY                   | PSAV           |
|           |        |   | 0647060407 |                         | DEALER-SPECIFIC AUTOMOTIVE TECHNOLOGY            | AAS            |
|           |        |   | 0647060408 |                         | AUTO TRANSMISSION & TRANSAXLE TECHNICIAN         | Diploma        |
|           |        |   | 0647060409 |                         | ENGINE REPAIR TECHNICIAN                         | Diploma        |
|           |        |   | 0647060410 |                         | AUTOMOTIVE SERVICE TECHNICIAN-CROSS TRAINING     | Diploma        |
|           |        |   | 0647060411 | T400700                 | AUTOMOTIVE SERVICE TECHNOLOGY 1                  | PSAV           |
|           |        |   | 0647060412 | T400800                 | AUTOMOTIVE SERVICE TECHNOLOGY 2                  | PSAV           |
|           |        |   | 0647060413 | T600100                 | ADVANCED AUTOMOTIVE TECHNOLOGY 1                 | PSAV           |
|           |        |   | 0647060414 | T600200                 | ADVANCED AUTOMOTIVE TECHNOLOGY 2                 | PSAV           |
|           |        |   | 0647060415 | T630100                 | AUTOTRONICS 1                                    | PSAV           |
|           |        |   | 0647060416 | T630200                 | AUTOTRONICS 2                                    | PSAV           |
|           |        |   | 0847060405 | I47061R                 | AUTOMOTIVE SERVICE TECHNOLOGY                    | APPR           |
|           |        |   | 1615080300 |                         | AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY         | AS             |
|           |        |   | 1647060407 |                         | DEALER-SPECIFIC AUTOMOTIVE TECHNOLOGY            | AS             |
| 194021    |        | <b>Biological Technicians</b>                       |            |                         |  |                |
|           |        |   | 0102020100 | A010403                 | ANIMAL BIOTECHNOLOGY                             | PSAV           |
|           |        |   | 0102040100 | A010510                 | PLANT BIOTECHNOLOGY                              | PSAV           |
|           |        |   | 0326010200 | H170206                 | BIOMEDICAL TECHNICIAN                            | PSAV           |
|           |        |   | 0326061600 |                         | BIOTECHNOLOGY LABORATORY TECHNOLOGY              | AAS            |
|           |        |   | 0626010200 |                         | BIOTECHNOLOGY                                    | AS-NP          |
|           |        |   | 0626061600 |                         | BIOTECHNOLOGY                                    | AAS            |
|           |        |   | 0626061602 |                         | BIOTECHNOLOGY SPECIALIST                         | CCC            |
|           |        |   | 1326061600 |                         | BIOTECHNOLOGY LABORATORY TECHNOLOGY              | AS             |
|           |        |   | 1626061600 |                         | BIOTECHNOLOGY                                    | AS             |
| 433031    |        | <b>Bookkeeping, Accounting, and Auditing Clerks</b> |            |                         |  |                |
|           |        |   | 0208120302 | M812031                 | MARKETING, MERCHANDISING, AND PARTS OPERATIONS   | PSAV           |
|           |        |   | 0208120303 | M700100                 | MARKETING, MERCHANDISING, AND PARTS OPERATIONS 1 | PSAV           |
|           |        |   | 0208120304 | M700200                 | MARKETING, MERCHANDISING, AND PARTS OPERATIONS 2 | PSAV           |
|           |        |   | 0507010100 |                         | ACCOUNTING TECHNOLOGY                            | AAS            |
|           |        |   | 0507010100 |                         | ACCOUNTING TECHNOLOGY                            | AS-NP          |
|           |        |   | 0507010102 | B070110                 | ACCOUNTING OPERATIONS                            | PSAV           |

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Workforce Region 9 - Alachua and Bradford Counties

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|-----------|--------|--|------------|-------------------------|--|----------------|
|           |        |  | 0507010103 |                         | ACCOUNTING TECHNOLOGY OPERATIONS           | CCC            |
|           |        |  | 0507010104 |                         | ACCOUNTING TECHNOLOGY SPECIALIST           | CCC            |
|           |        |  | 0507010110 |                         | ACCOUNTING & COMPUTING-CROSS TRAINING      | Diploma        |
|           |        |  | 0507010201 |                         | ACCOUNTING & COMPUTING TECHNOLOGY          | Diploma        |
|           |        |  | 0507019903 |                         | ACCOUNTING TECHNOLOGY MANAGEMENT           | CCC            |
|           |        |  | 1507010100 |                         | ACCOUNTING TECHNOLOGY                      | AS             |
| 472021    |        | <b>Brickmasons and Blockmasons*</b>                          |            |                         |  |                |
|           |        |  | 0646010203 |                         | BRICK AND BLOCK MASONRY                    | Diploma        |
|           |        |  | 0646010203 | I463112                 | BRICK AND BLOCK MASONRY                    | PSAV           |
|           |        |  | 0646010205 |                         | BRICK AND BLOCK MASON HELPER               | Diploma        |
|           |        |  | 0846010203 | I46311R                 | BRICK AND BLOCK MASONRY                    | APPR           |
| 274012    |        | <b>Broadcast Technicians</b>                                 |            |                         |  |                |
|           |        |  | 0610010213 |                         | TELEVISION STUDIO PRODUCTION               | CCC            |
|           |        |  | 0610010216 |                         | BROADCAST PRODUCTION                       | CCC            |
|           |        |  | 0610010222 | I100240                 | DIGITAL VIDEO PRODUCTION                   | PSAV           |
|           |        |  | 0610010223 | I100230                 | DIGITAL AUDIO PRODUCTION                   | PSAV           |
|           |        |  | 0610010401 | I100114                 | RADIO BROADCASTING                         | PSAV           |
|           |        |  | 0610010402 |                         | RADIO/TV BROADCAST PROGRAMMING             | AAS            |
|           |        |  | 0610010402 |                         | RADIO/TV BROADCAST PROGRAMMING             | AS-NP          |
|           |        |  | 0610010403 |                         | TELEVISION PRODUCTION                      | Diploma        |
|           |        |  | 0610010403 | I100104                 | TELEVISION PRODUCTION                      | PSAV           |
|           |        |  | 0610010404 |                         | RADIO & TELEVISION PRODUCTION              | Diploma        |
|           |        |  | 0615030305 |                         | TELEVISION SYSTEM SUPPORT                  | CCC            |
|           |        |  | 1610010402 |                         | RADIO/TV BROADCAST PROGRAMMING             | AS             |
| 493031    | HSHW   | <b>Bus and Truck Mechanics and Diesel Engine Specialists</b> |            |                         |  |                |
|           |        |  | 0647030200 | I470302                 | HEAVY EQUIPMENT MECHANICS                  | PSAV           |
|           |        |  | 0647060501 | I470605                 | HEAVY DUTY TRUCK/BUS MECHANICS             | PSAV           |
|           |        |  | 0647060502 |                         | DIESEL SERVICE TECHNOLOGY                  | Diploma        |
|           |        |  | 0647060504 |                         | DIESEL TECHNOLOGY                          | Diploma        |
|           |        |  | 0647060505 | T650100                 | MEDIUM & HEAVY DUTY TRUCK/BUS TECHNICIAN 1 | PSAV           |
|           |        |  | 0647060506 | T650200                 | MEDIUM & HEAVY DUTY TRUCK/BUS TECHNICIAN 2 | PSAV           |
|           |        |  | 0647060507 |                         | TRANSIT TECHNICIAN 1                       | PSAV           |
|           |        |  | 0647060508 |                         | TRANSIT TECHNICIAN 2                       | PSAV           |
|           |        |  | 0647060509 |                         | TRANSIT TECHNICIAN 3                       | PSAV           |
|           |        |  | 0647060510 |                         | DIESEL MECHANICS-CROSS TRAINING            | Diploma        |
|           |        |  | 0847030200 | I47030R                 | HEAVY EQUIPMENT MECHANICS                  | APPR           |
| 131199    | HSHW   | <b>Business Operations Specialists, All Other</b>            |            |                         |  |                |
|           |        |  | 0744040101 | P440401                 | PUBLIC ADMINISTRATION SUPERVISION          | PSAV           |
| 292031    |        | <b>Cardiovascular Technologists and Technicians</b>          |            |                         |  |                |
|           |        |  | 0317020100 |                         | CARDIOVASCULAR/CARDIOPULMONARY             | AAS            |

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|-----------|--------|---|------------|-------------------------|--|----------------|
|           |        |   | 0317020100 |                         | CARDIOVASCULAR/CARDIOPULMONARY               | AS-NP          |
|           |        |   | 0317020101 |                         | CARDIOVASCULAR TECHNICIAN                    | Diploma        |
|           |        |   | 0317020110 |                         | CARDIOVASCULAR TECHNICIAN-CROSS TRAINING     | Diploma        |
|           |        |   | 0317020302 |                         | ELECTROCARDIOGRAPH TECHNICIAN                | Diploma        |
|           |        |   | 0317020303 |                         | ELECTROCARDIOGRAPH TECHNOLOGY                | Diploma        |
|           |        |   | 0317020303 | H170208                 | ELECTROCARDIOGRAPH TECHNOLOGY                | PSAV           |
|           |        |   | 0317020310 |                         | ELECTROCARDIOGRAPH TECHNOLOGY-CROSS TRAINING | Diploma        |
|           |        |   | 1317020100 |                         | CARDIOVASCULAR/CARDIOPULMONARY               | AS             |
| 472031    |        | <b>Carpenters*</b>  |            |                         |  |                |
|           |        |   | 0646020105 | I460202                 | CARPENTRY                                    | PSAV           |
|           |        |   | 0646020106 |                         | CARPENTRY MANAGEMENT                         | AAS            |
|           |        |   | 0646020107 |                         | CONSTRUCTION CARPENTRY ASSISTANT             | CCC            |
|           |        |   | 0646020108 |                         | CONSTRUCTION CARPENTRY TECHNICIAN            | CCC            |
|           |        |   | 0646020109 |                         | CARPENTER HELPER                             | Diploma        |
|           |        |   | 0646020111 | C510100                 | CARPENTRY 1                                  | PSAV           |
|           |        |   | 0646020112 | C510200                 | CARPENTRY 2                                  | PSAV           |
|           |        |   | 0649030607 |                         | MARINE JOINER                                | Diploma        |
|           |        |   | 0846020105 | I46020R                 | CARPENTRY                                    | APPR           |
|           |        |   | 1646020106 |                         | CARPENTRY MANAGEMENT                         | AS             |
| 472051    |        | <b>Cement Masons and Concrete Finishers*</b>                |            |                         |  |                |
|           |        |   | 0646010204 | I463113                 | CONCRETE MASONRY                             | PSAV           |
| 351011    |        | <b>Chefs and Head Cooks</b>                                 |            |                         |  |                |
|           |        |   | 0620040101 |                         | CULINARY ARTS                                | CCC            |
|           |        |   | 0620040200 |                         | COMMERCIAL FOODS & CULINARY ARTS             | Diploma        |
|           |        |   | 0620040202 |                         | BAKING AND PASTRY ARTS                       | CCC            |
|           |        |   | 0620040206 |                         | COMMERCIAL FOODS/CULINARY ARTS SUPERVISION   | Diploma        |
|           |        |   | 0620040208 | N100100                 | COMMERCIAL FOODS/CULINARY ARTS 1             | PSAV           |
|           |        |   | 0620040209 | N100200                 | COMMERCIAL FOODS/CULINARY ARTS 2             | PSAV           |
|           |        |   | 0620040300 | I200403                 | COMMERCIAL FOODS/CULINARY ARTS               | PSAV           |
| 173022    | HSHW   | <b>Civil Engineering Technicians*</b>                       |            |                         |  |                |
|           |        |   | 0715020101 |                         | CIVIL ENGINEERING TECHNOLOGY                 | AAS            |
|           |        |   | 1715020101 |                         | CIVIL ENGINEERING TECHNOLOGY                 | AS             |
| 131031    | HSHW   | <b>Claims Adjusters, Examiners, and Investigators</b>       |            |                         |  |                |
|           |        |   | 0208100105 | M810015                 | INSURANCE CLAIMS ADJUSTOR                    | PSAV           |
| 272022    | HSHW   | <b>Coaches and Scouts</b>                                   |            |                         |  |                |
|           |        | No CIP Linkage  |            |                         |  |                |
| 131072    | HSHW   | <b>Compensation, Benefits, and Job Analysis Specialists</b> |            |                         |  |                |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION                      | AAS            |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION                      | AS-NP          |
|           |        |   | 0506180101 |                         | BUSINESS MANAGEMENT                          | CCC            |

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|-----------|--------|---|------------|-------------------------|------------------------------------|----------------|
|           |        |   | 1506040102 |                         | BUSINESS ADMINISTRATION            | AS             |
| 131041    | HSHW   | <b>Compliance Officers, Exc. Safety, Agri, Constr &amp; Transp.</b><br>No CIP Linkage |            |                         |                                    |                |
| 113021    | HSHW   | <b>Computer and Information Systems Managers</b>                                      |            |                         |                                    |                |
|           |        |   | 0206140101 |                         | ELECTRONIC COMMERCE                | CCC            |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION            | AAS            |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION            | AS-NP          |
|           |        |   | 0506120100 |                         | E-BUSINESS TECHNOLOGY              | AAS            |
|           |        |   | 0506120101 |                         | E-BUSINESS                         | CCC            |
|           |        |   | 0506120102 |                         | E-BUSINESS SECURITY                | CCC            |
|           |        |   | 0506120103 |                         | E-BUSINESS SOFTWARE                | CCC            |
|           |        |   | 0506120104 |                         | E-BUSINESS TECHNOLOGY CERT.        | CCC            |
|           |        |   | 0506120105 |                         | E-BUSINESS VENTURES                | CCC            |
|           |        |   | 0506120106 |                         | IT SECURITY                        | AAS            |
|           |        |   | 0506120106 |                         | DATABASE/E-COMMERCE TECHNOLOGY     | AS-NP          |
|           |        |   | 0506120107 |                         | IT PROJECT MANAGEMENT              | AAS            |
|           |        |   | 0506120108 |                         | ENTERPRISE RESOURCE PLANNING SS    | AAS            |
|           |        |   | 0506180101 |                         | BUSINESS MANAGEMENT                | CCC            |
|           |        |   | 0507030100 |                         | COMPUTER PROGRAMMING               | CCC            |
|           |        |   | 0507030102 | B070320                 | BUSINESS COMPUTER PROGRAMMING      | PSAV           |
|           |        |   | 0507030401 |                         | NETWORKING SERVICES TECHNOLOGY     | AAS            |
|           |        |   | 0507030401 |                         | NETWORKING SERVICES TECHNOLOGY     | AS-NP          |
|           |        |   | 0507030402 |                         | NETWORK SUPPORT SERVICES           | Diploma        |
|           |        |   | 0507030402 | B078000                 | NETWORK SUPPORT SERVICES           | PSAV           |
|           |        |   | 0507030403 |                         | INFORMATION TECHNOLOGY TECHNICIAN  | CCC            |
|           |        |   | 0507030404 |                         | INFORMATION TECHNOLOGY MANAGEMENT  | CCC            |
|           |        |   | 0507030405 | B079300                 | NETWORK SYSTEMS ADMINISTRATION     | PSAV           |
|           |        |   | 0507030406 |                         | UNIX/LINUX SYSTEM ADMINISTRATOR    | CCC            |
|           |        |   | 0507030500 |                         | COMPUTER PROGRAMMING AND ANALYSIS  | AAS            |
|           |        |   | 0507030500 |                         | COMPUTER PROGRAMMING AND ANALYSIS  | AS-NP          |
|           |        |   | 0507030501 |                         | COMPUTER PROGRAMMING BASICS        | Diploma        |
|           |        |   | 0507030502 |                         | PC SUPPORT SERVICES                | Diploma        |
|           |        |   | 0507030502 | B070400                 | PC SUPPORT SERVICES                | PSAV           |
|           |        |   | 0507030503 |                         | COMPUTER PROGRAMMING SPECIALIST    | CCC            |
|           |        |   | 0507030510 |                         | PC SUPPORT SERVICES-CROSS TRAINING | Diploma        |
|           |        |   | 0507030600 |                         | COMPUTER INFORMATION TECHNOLOGY    | AAS            |
|           |        |   | 0507030600 |                         | COMPUTER INFORMATION TECHNOLOGY    | AS-NP          |
|           |        |   | 0507030601 |                         | DATABASE TECHNOLOGY                | AAS            |
|           |        |   | 0507030602 |                         | ORACLE CERTIFIED DBA               | CCC            |
|           |        |   | 0507030603 |                         | ORACLE CERTIFIED DBD               | CCC            |

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*         | CIP        | Vocational Program Code | Program Title                                   | Certification† |
|-----------|--------|-----------------------------|------------|-------------------------|---|----------------|
|           |        |                             | 0507030606 |                         | INFORMATION TECHNOLOGY SUPPORT SPECIALIST       | CCC            |
|           |        |                             | 0507030607 |                         | INFORMATION TECHNOLOGY ANALYSIS                 | CCC            |
|           |        |                             | 0507030608 |                         | NETWORKING SUPPORT                              | Diploma        |
|           |        |                             | 0507030609 |                         | NETWORKING ADMINISTRATION                       | Diploma        |
|           |        |                             | 0507030610 |                         | NETWORKING-CROSS TRAINING                       | Diploma        |
|           |        |                             | 0507030611 |                         | ORACLE SOFTWARE ENGINEERING                     | CCC            |
|           |        |                             | 0507030612 |                         | ORACLE SYSTEMS ADMINISTRATOR                    | CCC            |
|           |        |                             | 0507039902 |                         | INTERNET SERVICES TECHNOLOGY                    | AAS            |
|           |        |                             | 0507039904 |                         | INFORMATION TECHNOLOGY ADMINISTRATION           | CCC            |
|           |        |                             | 0507039917 | B802400                 | GAME/SIMULATION/ANIMATION ADVANCED APPLICATIONS | PSAV           |
|           |        |                             | 0615030303 |                         | MICRO ELECTRONICS MANUFACTURING TECHNOLOGY      | AAS            |
|           |        |                             | 0615030306 |                         | NETWORK COMMUNICATIONS (LAN)                    | CCC            |
|           |        |                             | 0615030307 |                         | NETWORK COMMUNICATIONS (WAN)                    | CCC            |
|           |        |                             | 0615030308 |                         | WIRELESS COMMUNICATIONS                         | CCC            |
|           |        |                             | 0615040200 |                         | COMPUTER ENGINEERING TECHNOLOGY                 | AAS            |
|           |        |                             | 0615040200 |                         | COMPUTER ENGINEERING TECHNOLOGY                 | AS-NP          |
|           |        |                             | 0615040201 |                         | CISCO CCNAC                                     | CCC            |
|           |        |                             | 0615040202 |                         | MICROCOMPUTER REPAIR/INSTALLER                  | CCC            |
|           |        |                             | 0615040203 |                         | COMPUTER SPECIALIST                             | CCC            |
|           |        |                             | 0615040204 |                         | NETWORK SYSTEMS DEVELOPER                       | CCC            |
|           |        |                             | 0615049902 | I150499                 | MICROELECTRONICS MFG PROCESSING                 | PSAV           |
|           |        |                             | 0647010302 | I470305                 | WIRELESS TELECOMMUNICATION TECHNOLOGY           | PSAV           |
|           |        |                             | 0647010402 |                         | COMPUTER SUPPORT SPECIALIST                     | Diploma        |
|           |        |                             | 0647010403 |                         | END USER SUPPORT TECHNICIAN                     | Diploma        |
|           |        |                             | 1506040102 |                         | BUSINESS ADMINISTRATION                         | AS             |
|           |        |                             | 1506120100 |                         | E-BUSINESS TECHNOLOGY                           | AS             |
|           |        |                             | 1506120106 |                         | IT SECURITY                                     | AS             |
|           |        |                             | 1506120107 |                         | IT PROJECT MANAGEMENT                           | AS             |
|           |        |                             | 1506120108 |                         | ENTERPRISE RESOURCE PLANNING SS                 | AS             |
|           |        |                             | 1507030401 |                         | NETWORKING SERVICES TECHNOLOGY                  | AS             |
|           |        |                             | 1507030500 |                         | COMPUTER PROGRAMMING AND ANALYSIS               | AS             |
|           |        |                             | 1507030600 |                         | COMPUTER INFORMATION TECHNOLOGY                 | AS             |
|           |        |                             | 1507030601 |                         | DATABASE TECHNOLOGY                             | AS             |
|           |        |                             | 1507039902 |                         | INTERNET SERVICES TECHNOLOGY                    | AS             |
|           |        |                             | 1615030303 |                         | MICRO ELECTRONICS MANUFACTURING TECHNOLOGY      | AS             |
|           |        |                             | 1615040200 |                         | COMPUTER ENGINEERING TECHNOLOGY                 | AS             |
| 151021    | HSHW   | <b>Computer Programmers</b> |            |                         |   |                |
|           |        |                             | 0506120103 |                         | E-BUSINESS SOFTWARE                             | CCC            |
|           |        |                             | 0506120109 | B070100                 | ELECTRONIC BUSINESS ENTERPRISE                  | PSAV           |
|           |        |                             | 0507030100 |                         | COMPUTER PROGRAMMING                            | CCC            |

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                              | CIP        | Vocational Program Code | Program Title                                   | Certification† |
|-----------|--------|--|------------|-------------------------|---|----------------|
|           |        |  | 0507030102 | B070320                 | BUSINESS COMPUTER PROGRAMMING                   | PSAV           |
|           |        |  | 0507030200 |                         | COMPUTER APPLICATIONS                           | Diploma        |
|           |        |  | 0507030201 |                         | COMPUTER OFFICE TECHNOLOGIES & APPLICATIONS     | AS-NP          |
|           |        |  | 0507030301 | Y300300                 | INFORMATION TECHNOLOGY                          | PSAV           |
|           |        |  | 0507030500 |                         | COMPUTER PROGRAMMING AND ANALYSIS               | AAS            |
|           |        |  | 0507030500 |                         | COMPUTER PROGRAMMING AND ANALYSIS               | AS-NP          |
|           |        |  | 0507030501 |                         | COMPUTER PROGRAMMING BASICS                     | Diploma        |
|           |        |  | 0507030503 |                         | COMPUTER PROGRAMMING SPECIALIST                 | CCC            |
|           |        |  | 0507039907 | B079200                 | WEB PROGRAMMING SERVICES                        | PSAV           |
|           |        |  | 0507039916 | B802300                 | GAME/SIMULATION/ANIMATION PROGRAMMING           | PSAV           |
|           |        |  | 0507039917 | B802400                 | GAME/SIMULATION/ANIMATION ADVANCED APPLICATIONS | PSAV           |
|           |        |  | 1507030500 |                         | COMPUTER PROGRAMMING AND ANALYSIS               | AS             |
| 151031    | HSHW   | <b>Computer Software Engineers, Applications</b> |            |                         |   |                |
|           |        |  | 0507030200 |                         | COMPUTER APPLICATIONS                           | Diploma        |
|           |        |  | 0507030611 |                         | ORACLE SOFTWARE ENGINEERING                     | CCC            |
|           |        |  | 0507039917 | B802400                 | GAME/SIMULATION/ANIMATION ADVANCED APPLICATIONS | PSAV           |
| 151041    |        | <b>Computer Support Specialists</b>              |            |                         |   |                |
|           |        |  | 0506040101 | B060200                 | BUSINESS SUPERVISION AND MANAGEMENT             | PSAV           |
|           |        |  | 0506090110 | B060901                 | INTERNATIONAL BUSINESS                          | PSAV           |
|           |        |  | 0506120104 |                         | E-BUSINESS TECHNOLOGY CERT.                     | CCC            |
|           |        |  | 0506120107 |                         | IT PROJECT MANAGEMENT                           | AAS            |
|           |        |  | 0506120109 | B070100                 | ELECTRONIC BUSINESS ENTERPRISE                  | PSAV           |
|           |        |  | 0506180102 | B017100                 | PROMOTIONAL ENTERPRISE                          | PSAV           |
|           |        |  | 0507010102 | B070110                 | ACCOUNTING OPERATIONS                           | PSAV           |
|           |        |  | 0507030102 | B070320                 | BUSINESS COMPUTER PROGRAMMING                   | PSAV           |
|           |        |  | 0507030200 |                         | COMPUTER APPLICATIONS                           | Diploma        |
|           |        |  | 0507030210 |                         | COMPUTER APPLICATIONS-CROSS TRAINING            | Diploma        |
|           |        |  | 0507030301 | Y300300                 | INFORMATION TECHNOLOGY                          | PSAV           |
|           |        |  | 0507030401 |                         | NETWORKING SERVICES TECHNOLOGY                  | AAS            |
|           |        |  | 0507030401 |                         | NETWORKING SERVICES TECHNOLOGY                  | AS-NP          |
|           |        |  | 0507030402 |                         | NETWORK SUPPORT SERVICES                        | Diploma        |
|           |        |  | 0507030402 | B078000                 | NETWORK SUPPORT SERVICES                        | PSAV           |
|           |        |  | 0507030403 |                         | INFORMATION TECHNOLOGY TECHNICIAN               | CCC            |
|           |        |  | 0507030404 |                         | INFORMATION TECHNOLOGY MANAGEMENT               | CCC            |
|           |        |  | 0507030405 | B079300                 | NETWORK SYSTEMS ADMINISTRATION                  | PSAV           |
|           |        |  | 0507030502 |                         | PC SUPPORT SERVICES                             | Diploma        |
|           |        |  | 0507030502 | B070400                 | PC SUPPORT SERVICES                             | PSAV           |
|           |        |  | 0507030510 |                         | PC SUPPORT SERVICES-CROSS TRAINING              | Diploma        |
|           |        |  | 0507030600 |                         | COMPUTER INFORMATION TECHNOLOGY                 | AAS            |
|           |        |  | 0507030600 |                         | COMPUTER INFORMATION TECHNOLOGY                 | AS-NP          |

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*              | CIP        | Vocational Program Code | Program Title                              | Certification† |
|-----------|--------|----------------------------------|------------|-------------------------|--|----------------|
|           |        |                                  | 0507030602 |                         | ORACLE CERTIFIED DBA                       | CCC            |
|           |        |                                  | 0507030603 |                         | ORACLE CERTIFIED DBD                       | CCC            |
|           |        |                                  | 0507030606 |                         | INFORMATION TECHNOLOGY SUPPORT SPECIALIST  | CCC            |
|           |        |                                  | 0507030607 |                         | INFORMATION TECHNOLOGY ANALYSIS            | CCC            |
|           |        |                                  | 0507030608 |                         | NETWORKING SUPPORT                         | Diploma        |
|           |        |                                  | 0507030609 |                         | NETWORKING ADMINISTRATION                  | Diploma        |
|           |        |                                  | 0507030610 |                         | NETWORKING-CROSS TRAINING                  | Diploma        |
|           |        |                                  | 0507030611 |                         | ORACLE SOFTWARE ENGINEERING                | CCC            |
|           |        |                                  | 0507030612 |                         | ORACLE SYSTEMS ADMINISTRATOR               | CCC            |
|           |        |                                  | 0507039904 |                         | INFORMATION TECHNOLOGY ADMINISTRATION      | CCC            |
|           |        |                                  | 0507039905 | B070500                 | WEB DESIGN SERVICES                        | PSAV           |
|           |        |                                  | 0507040103 |                         | ADMINISTRATIVE ASSISTANT                   | Diploma        |
|           |        |                                  | 0507040103 | B070330                 | ADMINISTRATIVE ASSISTANT                   | PSAV           |
|           |        |                                  | 0507060403 |                         | LEGAL ADMINISTRATIVE SPECIALIST            | Diploma        |
|           |        |                                  | 0507060403 | B072000                 | LEGAL ADMINISTRATIVE SPECIALIST            | PSAV           |
|           |        |                                  | 0507060503 |                         | MEDICAL ADMINISTRATIVE SPECIALIST          | Diploma        |
|           |        |                                  | 0507060503 | B070300                 | MEDICAL ADMINISTRATIVE SPECIALIST          | PSAV           |
|           |        |                                  | 0507999902 | B079100                 | CUSTOMER ASSISTANCE TECHNOLOGY             | PSAV           |
|           |        |                                  | 0510010100 | B077400                 | NEW MEDIA TECHNOLOGY                       | PSAV           |
|           |        |                                  | 0610010211 |                         | DIGITAL M/M INSTRUCTIONAL TECHNOLOGY       | CCC            |
|           |        |                                  | 0615030303 |                         | MICRO ELECTRONICS MANUFACTURING TECHNOLOGY | AAS            |
|           |        |                                  | 0615030307 |                         | NETWORK COMMUNICATIONS (WAN)               | CCC            |
|           |        |                                  | 0615040200 |                         | COMPUTER ENGINEERING TECHNOLOGY            | AAS            |
|           |        |                                  | 0615040200 |                         | COMPUTER ENGINEERING TECHNOLOGY            | AS-NP          |
|           |        |                                  | 0615040201 |                         | CISCO CCNAC                                | CCC            |
|           |        |                                  | 0615040202 |                         | MICROCOMPUTER REPAIR/INSTALLER             | CCC            |
|           |        |                                  | 0615040203 |                         | COMPUTER SPECIALIST                        | CCC            |
|           |        |                                  | 0615040204 |                         | NETWORK SYSTEMS DEVELOPER                  | CCC            |
|           |        |                                  | 0615049902 | I150499                 | MICROELECTRONICS MFG PROCESSING            | PSAV           |
|           |        |                                  | 0647010400 | I470104                 | COMPUTER SYSTEMS TECHNOLOGY                | PSAV           |
|           |        |                                  | 0647010402 |                         | COMPUTER SUPPORT SPECIALIST                | Diploma        |
|           |        |                                  | 0647010403 |                         | END USER SUPPORT TECHNICIAN                | Diploma        |
|           |        |                                  | 0647010404 | J500100                 | COMPUTER SYSTEMS TECHNOLOGY 1              | PSAV           |
|           |        |                                  | 0647010405 | J500200                 | COMPUTER SYSTEMS TECHNOLOGY 2              | PSAV           |
|           |        |                                  | 1506120107 |                         | IT PROJECT MANAGEMENT                      | AS             |
|           |        |                                  | 1507030401 |                         | NETWORKING SERVICES TECHNOLOGY             | AS             |
|           |        |                                  | 1507030600 |                         | COMPUTER INFORMATION TECHNOLOGY            | AS             |
|           |        |                                  | 1615030303 |                         | MICRO ELECTRONICS MANUFACTURING TECHNOLOGY | AS             |
|           |        |                                  | 1615040200 |                         | COMPUTER ENGINEERING TECHNOLOGY            | AS             |
| 151051    | HSHW   | <b>Computer Systems Analysts</b> |            |                         |  |                |

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                          | CIP        | Vocational Program Code | Program Title  | Certification† |
|-----------|--------|--|------------|-------------------------|--|----------------|
|           |        |  | 0506120100 |                         | E-BUSINESS TECHNOLOGY  | AAS            |
|           |        |  | 0506120103 |                         | E-BUSINESS SOFTWARE  | CCC            |
|           |        |  | 0506120109 | B070100                 | ELECTRONIC BUSINESS ENTERPRISE                                   | PSAV           |
|           |        |  | 0507030600 |                         | COMPUTER INFORMATION TECHNOLOGY                                  | AAS            |
|           |        |  | 0507030600 |                         | COMPUTER INFORMATION TECHNOLOGY                                  | AS-NP          |
|           |        |  | 0507030607 |                         | INFORMATION TECHNOLOGY ANALYSIS                                  | CCC            |
|           |        |  | 0507039907 | B079200                 | WEB PROGRAMMING SERVICES   | PSAV           |
|           |        |  | 1506120100 |                         | E-BUSINESS TECHNOLOGY  | AS             |
|           |        |  | 1507030600 |                         | COMPUTER INFORMATION TECHNOLOGY                                  | AS             |
| 474011    | HSHW   | <b>Construction and Building Inspectors*</b> |            |                         |  |                |
|           |        |  | 0646999900 |                         | PROPERTY INSPECTION  | Diploma        |
|           |        |  | 0646999910 |                         | PROPERTY INSPECTION-CROSS TRAINING                               | Diploma        |
| 119021    | HSHW   | <b>Construction Managers*</b>                |            |                         |  |                |
|           |        |  | 0615010100 |                         | ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY                     | AAS            |
|           |        |  | 0615100101 |                         | BUILDING CONSTRUCTION TECHNOLOGY                                 | AAS            |
|           |        |  | 0615100101 |                         | BUILDING CONSTRUCTION TECHNOLOGY                                 | AS-NP          |
|           |        |  | 0646041200 |                         | CONSTRUCTION MANAGEMENT TECHNOLOGY                               | AAS            |
|           |        |  | 1615010100 |                         | ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY                     | AS             |
|           |        |  | 1615100101 |                         | BUILDING CONSTRUCTION TECHNOLOGY                                 | AS             |
|           |        |  | 1646041200 |                         | CONSTRUCTION MANAGEMENT TECHNOLOGY                               | AS             |
| 333012    |        | <b>Correctional Officers and Jailers</b>     |            |                         |  |                |
|           |        |  | 0743010200 | P430102                 | CORRECTIONAL OFFICER   | PSAV           |
|           |        |  | 0743010201 | P430112                 | AUXILIARY CORRECTIONAL OFFICER                                   | PSAV           |
|           |        |  | 0743010204 | P430142                 | CROSSOVER CORRECTIONAL PROBATION OFFICER TO CORRECTIONAL OFFICER | PSAV           |
|           |        |  | 0743010205 | P430152                 | CROSSOVER LAW ENFORCEMENT OFFICER TO CORRECTIONAL OFFICER        | PSAV           |
|           |        |  | 0743010300 |                         | CRIMINAL JUSTICE TECHNOLOGY                                      | AAS            |
|           |        |  | 0743010300 |                         | CRIMINAL JUSTICE TECHNOLOGY                                      | AS-NP          |
|           |        |  | 0743010301 |                         | CRIMINAL JUSTICE OFFICER ADMINISTRATION                          | AAS            |
|           |        |  | 0743010706 | P430145                 | DUAL CERT. LAW ENFORCEMENT AND CORRECTIONAL OFFICER              | PSAV           |
|           |        |  | 0743010707 | P430155                 | DUAL CERT. CORRECTIONAL OFFICER AND LAW ENFORCEMENT              | PSAV           |
|           |        |  | 0743019901 | P430191                 | COMBINATION LAW ENFORCEMENT/CORRECTIONAL OFFICER                 | PSAV           |
|           |        |  | 1743010300 |                         | CRIMINAL JUSTICE TECHNOLOGY                                      | AS             |
|           |        |  | 1743010301 |                         | CRIMINAL JUSTICE OFFICER ADMINISTRATION                          | AS             |
| 131051    | HSHW   | <b>Cost Estimators*</b>                      |            |                         |  |                |
|           |        |  | 0615010105 |                         | ARCHITECTURAL CONSTRUCTION TECHNOLOGY                            | Diploma        |
|           |        |  | 0646999901 |                         | BLUEPRINT READING AND ESTIMATION                                 | Diploma        |
|           |        |  | 0646999901 | I469919                 | BLUEPRINT READING AND ESTIMATION                                 | PSAV           |
| 232091    |        | <b>Court Reporters</b>                       |            |                         |  |                |
|           |        |  | 0507060200 |                         | COURT REPORTING  | Diploma        |
|           |        |  | 0507060200 | B070602                 | COURT REPORTING  | PSAV           |

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                    | CIP        | Vocational Program Code | Program Title                             | Certification† |
|-----------|--------|--|------------|-------------------------|---|----------------|
|           |        |  | 0507060201 |                         | COURT REPORTING TECHNOLOGY                | AAS            |
|           |        |  | 0507060201 |                         | COURT REPORTING TECHNOLOGY                | AS-NP          |
|           |        |  | 0507060203 | B070603                 | VOICE WRITING                             | PSAV           |
|           |        |  | 0507060204 | B700500                 | COURT REPORTING 1                         | PSAV           |
|           |        |  | 0507060205 | B700600                 | COURT REPORTING 2                         | PSAV           |
|           |        |  | 0507060206 | B700700                 | COURT REPORTING 3                         | PSAV           |
|           |        |  | 0507060207 | B800700                 | VOICE WRITING 1                           | PSAV           |
|           |        |  | 0507060207 | B800700                 | VOICE WRITING 1                           | PSAV           |
|           |        |  | 0507060208 | B800800                 | VOICE WRITING 2                           | PSAV           |
|           |        |  | 0507060208 | B800800                 | VOICE WRITING 2                           | PSAV           |
|           |        |  | 0507060210 |                         | COURT REPORTING-CROSS TRAINING            | Diploma        |
|           |        |  | 1507060201 |                         | COURT REPORTING TECHNOLOGY                | AS             |
| 434051    |        | <b>Customer Service Representative</b> |            |                         |   |                |
|           |        |  | 0208070600 | M807060                 | CUSTOMER SERVICE REPRESENTATIVE           | PSAV           |
|           |        |  | 0208070602 | M600100                 | CUSTOMER SERVICE REPRESENTATIVE 1         | PSAV           |
|           |        |  | 0208070603 | M600200                 | CUSTOMER SERVICE REPRESENTATIVE 2         | PSAV           |
|           |        |  | 0208070610 |                         | CUSTOMER SERVICE CROSS-TRAINING           | Diploma        |
|           |        |  | 0208100106 | M810016                 | INSURANCE CUSTOMER SERVICE REPRESENTATIVE | PSAV           |
|           |        |  | 0208110600 | M812040                 | INDUSTRIAL DISTRIBUTION AND MANAGEMENT    | PSAV           |
|           |        |  | 0208999901 |                         | CUSTOMER SERVICE TECHNOLOGY - ATD         | ATD            |
|           |        |  | 0208999902 | M807068                 | CUSTOMER SERVICE TECHNOLOGY - ATD         | ATD            |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                   | AAS            |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                   | AS-NP          |
|           |        |  | 0506040103 |                         | BUSINESS SPECIALIST                       | CCC            |
|           |        |  | 0506040104 |                         | BUSINESS OPERATIONS                       | CCC            |
|           |        |  | 0506120109 | B070100                 | ELECTRONIC BUSINESS ENTERPRISE            | PSAV           |
|           |        |  | 0506180101 |                         | BUSINESS MANAGEMENT                       | CCC            |
|           |        |  | 0507040102 |                         | BUSINESS OFFICE ADMINISTRATION            | Diploma        |
|           |        |  | 0507999902 | B079100                 | CUSTOMER ASSISTANCE TECHNOLOGY            | PSAV           |
|           |        |  | 0649010406 |                         | PASSENGER SERVICE AGENT                   | CCC            |
|           |        |  | 1506040102 |                         | BUSINESS ADMINISTRATION                   | AS             |
| 151061    | HSHW   | <b>Database Administrators</b>         |            |                         |   |                |
|           |        |  | 0506120106 |                         | IT SECURITY                               | AAS            |
|           |        |  | 0506120106 |                         | DATABASE/E-COMMERCE TECHNOLOGY            | AS-NP          |
|           |        |  | 0507030200 |                         | COMPUTER APPLICATIONS                     | Diploma        |
|           |        |  | 0507030601 |                         | DATABASE TECHNOLOGY                       | AAS            |
|           |        |  | 0507030602 |                         | ORACLE CERTIFIED DBA                      | CCC            |
|           |        |  | 0507030603 |                         | ORACLE CERTIFIED DBD                      | CCC            |
|           |        |  | 0507030604 |                         | MICROSOFT CERTIFIED DBA                   | CCC            |
|           |        |  | 0507030605 |                         | MICROSOFT CERTIFIED MCSD                  | CCC            |

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                          | CIP        | Vocational Program Code | Program Title   | Certification† |
|-----------|--------|--|------------|-------------------------|---|----------------|
|           |        |  | 0507039906 | Y300100                 | DATABASE AND PROGRAMMING ESSENTIALS                         | PSAV           |
|           |        |  | 0507039907 | B079200                 | WEB PROGRAMMING SERVICES                                    | PSAV           |
|           |        |  | 1506120106 |                         | IT SECURITY   | AS             |
|           |        |  | 1507030601 |                         | DATABASE TECHNOLOGY   | AS             |
| 319091    |        | <b>Dental Assistants</b>                     |            |                         |   |                |
|           |        |  | 0317010100 | H170101                 | DENTAL ASSISTING  | PSAV           |
|           |        |  | 0317010101 |                         | DENTAL ASSISTING TECHNOLOGY                                 | Diploma        |
|           |        |  | 0317010102 | H170102                 | DENTAL ASSISTING-NON ACCREDITED                             | PSAV           |
|           |        |  | 0317010103 |                         | DENTAL ASSISTING TECHNICIAN                                 | Diploma        |
|           |        |  | 0317010104 |                         | DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT                  | AAS            |
|           |        |  | 0317010105 |                         | DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT - ATD            | ATD            |
|           |        |  | 0317010106 | H170100                 | DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT - ATD            | ATD            |
|           |        |  | 0317010110 |                         | DENTAL AIDE   | Diploma        |
|           |        |  | 1317010104 |                         | DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT                  | AAS            |
| 292021    | HSHW   | <b>Dental Hygienists</b>                     |            |                         |   |                |
|           |        |  | 0317010200 |                         | DENTAL HYGIENE  | AAS            |
|           |        |  | 0317010200 |                         | DENTAL HYGIENE  | AS-NP          |
|           |        |  | 1317010200 |                         | DENTAL HYGIENE  | AS             |
| 333021    | HSHW   | <b>Detectives and Criminal Investigators</b> |            |                         |   |                |
|           |        |  | 0743010700 | P430105                 | LAW ENFORCEMENT OFFICER                                     | PSAV           |
|           |        |  | 0743010701 | P430115                 | AUX. LAW ENFORCEMENT OFFICER                                | PSAV           |
|           |        |  | 0743010702 | P430125                 | CROSSOVER CORRECTIONAL OFFICER TO LAW ENFORCEMENT OFFICER   | PSAV           |
|           |        |  | 0743010703 | P430107                 | CROSSOVER CORRECTIONAL PROBATION TO LAW ENFORCEMENT OFFICER | PSAV           |
|           |        |  | 0743010705 |                         | GANG-RELATED INVESTIGATIONS                                 | CCC            |
|           |        |  | 0743011200 |                         | COMPUTER RELATED CRIME INVESTIGATION                        | AAS            |
|           |        |  | 0743019900 | P430199                 | CRIMINAL JUSTICE OPERATIONS                                 | PSAV           |
|           |        |  | 0743999902 |                         | PRIVATE INVESTIGATION TECHNOLOGY                            | Diploma        |
|           |        |  | 0743999903 |                         | PRIVATE INVESTIGATOR  | AS-NP          |
|           |        |  | 0743999904 |                         | PRIVATE INVESTIGATOR INTERN                                 | Diploma        |
|           |        |  | 0743999904 | P430208                 | PRIVATE INVESTIGATOR INTERN                                 | PSAV           |
|           |        |  | 1743011200 |                         | COMPUTER RELATED CRIME INVESTIGATION                        | AS             |
| 292032    | HSHW   | <b>Diagnostic Medical Sonographers</b>       |            |                         |   |                |
|           |        |  | 0317021200 |                         | DIAGNOSTIC MEDICAL SONOGRAPHY                               | AAS            |
|           |        |  | 0317021200 |                         | DIAGNOSTIC MEDICAL SONOGRAPHY                               | AS-NP          |
|           |        |  | 0317021201 |                         | GENERAL SONOGRAPHY SPECIALIST                               | CCC            |
|           |        |  | 0317021202 |                         | DIAGNOSTIC MEDICAL SONOGRAPHY TECHNICIAN                    | Diploma        |
|           |        |  | 0317021203 |                         | ECHO SONOGRAM TECHNICIAN                                    | Diploma        |
|           |        |  | 0317021204 |                         | MAGNETIC RESONANCE IMAGING                                  | Diploma        |
|           |        |  | 0317021210 |                         | DIAGNOSTIC MEDICAL SONOGRAPHY-CROSS TRAINING                | Diploma        |
|           |        |  | 1317021200 |                         | DIAGNOSTIC MEDICAL SONOGRAPHY                               | AS             |

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*   | CIP        | Vocational Program Code | Program Title                                | Certification† |
|-----------|--------|---|------------|-------------------------|--|----------------|
| 472081    |        | <b>Drywall and Ceiling Tile Installers*</b>                     |            |                         |  |                |
|           |        |   | 0646040400 | I460404                 | DRYWALL INSTALLATION                         | PSAV           |
| 472111    |        | <b>Electricians*</b>  |            |                         |  |                |
|           |        |   | 0615040400 | I150404                 | ELECTRICAL AND INSTRUMENTATION               | PSAV           |
|           |        |   | 0615040401 | J110100                 | ELECTRICAL AND INSTRUMENTATION TECHNOLOGY 1  | PSAV           |
|           |        |   | 0646030202 | I460312                 | ELECTRICITY                                  | PSAV           |
|           |        |   | 0646030203 | I460313                 | INDUSTRIAL ELECTRICITY                       | PSAV           |
|           |        |   | 0646030204 | I460314                 | ELECTRICIAN                                  | PSAV           |
|           |        |   | 0646030205 |                         | CONSTRUCTION ELECTRICITY MANAGEMENT          | AAS            |
|           |        |   | 0646030206 |                         | CONSTRUCTION ELECTRICITY ASSISTANT           | CCC            |
|           |        |   | 0646030207 |                         | CONSTRUCTION ELECTRICITY TECHNICIAN          | CCC            |
|           |        |   | 0646030208 |                         | ELECTRICIAN HELPER                           | Diploma        |
|           |        |   | 0646039910 |                         | PHOTOVOLTAICS-CROSS TRAINING                 | Diploma        |
|           |        |   | 0846030204 | I46032R                 | ELECTRICIAN                                  | APPR           |
|           |        |   | 1646030205 |                         | CONSTRUCTION ELECTRICITY MANAGEMENT          | AS             |
| 492094    | HSHW   | <b>Electronics Repairers, Commercial and Industrial Equip.*</b> |            |                         |  |                |
|           |        |   | 0615030300 | I150303                 | ELECTRONIC TECHNOLOGY                        | PSAV           |
|           |        |   | 0615030301 |                         | ELECTRONICS ENGINEERING TECHNOLOGY           | AAS            |
|           |        |   | 0615030301 |                         | ELECTRONICS ENGINEERING TECHNOLOGY           | AS-NP          |
|           |        |   | 0615030315 | J540100                 | ELECTRONIC TECHNOLOGY 1                      | PSAV           |
|           |        |   | 0615030316 | J540200                 | ELECTRONIC TECHNOLOGY 2                      | PSAV           |
|           |        |   | 0615040400 | I150404                 | ELECTRICAL AND INSTRUMENTATION               | PSAV           |
|           |        |   | 0615040401 | J110100                 | ELECTRICAL AND INSTRUMENTATION TECHNOLOGY 1  | PSAV           |
|           |        |   | 0615040402 | J110200                 | ELECTRICAL AND INSTRUMENTATION TECHNOLOGY 2  | PSAV           |
|           |        |   | 0615040403 | J100100                 | AUTOMATION AND PRODUCTION TECHNOLOGY         | PSAV           |
|           |        |   | 0647010110 |                         | COMMUNICATION ELECTRONICS-CROSS TRAINING     | Diploma        |
|           |        |   | 0647010300 | I470103                 | COMMUNICATION ELECTRONICS                    | PSAV           |
|           |        |   | 0647010500 |                         | INDUSTRIAL ELECTRONICS                       | Diploma        |
|           |        |   | 0647010500 | I470105                 | INDUSTRIAL ELECTRONICS                       | PSAV           |
|           |        |   | 0647040100 | I470401                 | INSTRUMENT REPAIR                            | PSAV           |
|           |        |   | 0815030300 | I15030R                 | ELECTRONIC TECHNOLOGY                        | APPR           |
|           |        |   | 1615030301 |                         | ELECTRONICS ENGINEERING TECHNOLOGY           | AS             |
| 292041    |        | <b>Emergency Medical Technicians and Paramedics</b>             |            |                         |  |                |
|           |        |   | 0317020500 |                         | EMERGENCY MEDICAL TECHNICIAN                 | CCC            |
|           |        |   | 0317020501 |                         | EMERGENCY MEDICAL TECHNICIAN                 | Diploma        |
|           |        |   | 0317020501 | W170205                 | EMERGENCY MEDICAL TECHNICIAN                 | PSAV           |
|           |        |   | 0317020503 |                         | EMERGENCY MEDICAL TECHNICIAN - ATD           | ATD            |
|           |        |   | 0317020504 | W170208                 | EMERGENCY MEDICAL TECHNICIAN - ATD           | ATD            |
|           |        |   | 0317020600 |                         | PARAMEDIC                                    | CCC            |
|           |        |   | 0317020601 |                         | EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE | AAS            |

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*  | CIP        | Vocational Program Code | Program Title                                | Certification† |
|-----------|--------|--|------------|-------------------------|--|----------------|
|           |        |  | 0317020601 |                         | EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE | AS-NP          |
|           |        |  | 0317020602 |                         | PARAMEDIC                                    | Diploma        |
|           |        |  | 0317020602 | W170206                 | PARAMEDIC                                    | PSAV           |
|           |        |  | 0317020603 |                         | PARAMEDICAL SCIENCE                          | AS-NP          |
|           |        |  | 1317020601 |                         | EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE | AS             |
| 131071    | HSHW   | <b>Employment, Recruitment, and Placement Specialists</b>  |            |                         |  |                |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                      | AAS            |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                      | AS-NP          |
|           |        |  | 0506180101 |                         | BUSINESS MANAGEMENT                          | CCC            |
|           |        |  | 1506040102 |                         | BUSINESS ADMINISTRATION                      | AS             |
| 194091    |        | <b>Environmental Science Technicians, Including Health</b> |            |                         |  |                |
|           |        |  | 0103010101 | A010313                 | ENVIRONMENTAL RESOURCES                      | PSAV           |
|           |        |  | 0715059901 |                         | ENVIRONMENTAL SCIENCE TECHNOLOGY             | AAS            |
|           |        |  | 0715059906 |                         | HAZARDOUS MATERIALS SPECIALIST               | CCC            |
|           |        |  | 0715059907 |                         | WATER QUALITY TECHNICIAN                     | CCC            |
|           |        |  | 0744060100 | P440699                 | SOLID WASTE DISPOSAL OPERATION               | PSAV           |
|           |        |  | 1715059901 |                         | ENVIRONMENTAL SCIENCE TECHNOLOGY             | AS             |
| 436011    |        | <b>Executive Secretaries and Administrative Assistants</b> |            |                         |  |                |
|           |        |  | 0507040102 |                         | BUSINESS OFFICE ADMINISTRATION               | Diploma        |
|           |        |  | 0507040103 |                         | ADMINISTRATIVE ASSISTANT                     | Diploma        |
|           |        |  | 0507040103 | B070330                 | ADMINISTRATIVE ASSISTANT                     | PSAV           |
|           |        |  | 0507060300 |                         | OFFICE ADMINISTRATION                        | AAS            |
|           |        |  | 0507060300 |                         | OFFICE ADMINISTRATION                        | AS-NP          |
|           |        |  | 0507060301 |                         | OFFICE MANAGEMENT                            | CCC            |
|           |        |  | 0507060302 |                         | OFFICE SUPPORT                               | CCC            |
|           |        |  | 0507060303 |                         | OFFICE SYSTEM TECHNOLOGY                     | Diploma        |
|           |        |  | 0507060304 |                         | OFFICE SPECIALIST                            | CCC            |
|           |        |  | 0507060306 |                         | OFFICE ADMINISTRATOR                         | Diploma        |
|           |        |  | 1507060300 |                         | OFFICE ADMINISTRATION                        | AS             |
| 132051    | HSHW   | <b>Financial Analysts</b>                                  |            |                         |  |                |
|           |        |  | 0206030100 |                         | FINANCIAL SERVICES                           | AAS            |
|           |        |  | 0208040110 | M804011                 | FINANCE                                      | PSAV           |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                      | AAS            |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                      | AS-NP          |
|           |        |  | 0506180101 |                         | BUSINESS MANAGEMENT                          | CCC            |
|           |        |  | 0507010100 |                         | ACCOUNTING TECHNOLOGY                        | AAS            |
|           |        |  | 0507010100 |                         | ACCOUNTING TECHNOLOGY                        | AS-NP          |
|           |        |  | 0507010102 | B070110                 | ACCOUNTING OPERATIONS                        | PSAV           |
|           |        |  | 0507010201 |                         | ACCOUNTING & COMPUTING TECHNOLOGY            | Diploma        |
|           |        |  | 0507019903 |                         | ACCOUNTING TECHNOLOGY MANAGEMENT             | CCC            |

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*   | CIP        | Vocational Program Code | Program Title                                | Certification† |
|-----------|--------|---|------------|-------------------------|--|----------------|
|           |        |   | 1206030100 |                         | FINANCIAL SERVICES                           | AS             |
|           |        |   | 1506040102 |                         | BUSINESS ADMINISTRATION                      | AS             |
|           |        |   | 1507010100 |                         | ACCOUNTING TECHNOLOGY                        | AS             |
| 113031    | HSHW   | <b>Financial Managers</b>   |            |                         |  |                |
|           |        |   | 0206030100 |                         | FINANCIAL SERVICES                           | AAS            |
|           |        |   | 0207020100 |                         | BANKING                                      | AAS            |
|           |        |   | 0207020101 |                         | BANKING MANAGEMENT                           | CCC            |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION                      | AAS            |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION                      | AS-NP          |
|           |        |   | 0506180101 |                         | BUSINESS MANAGEMENT                          | CCC            |
|           |        |   | 0507010100 |                         | ACCOUNTING TECHNOLOGY                        | AAS            |
|           |        |   | 0507010100 |                         | ACCOUNTING TECHNOLOGY                        | AS-NP          |
|           |        |   | 0507010102 | B070110                 | ACCOUNTING OPERATIONS                        | PSAV           |
|           |        |   | 0507010201 |                         | ACCOUNTING & COMPUTING TECHNOLOGY            | Diploma        |
|           |        |   | 0507019903 |                         | ACCOUNTING TECHNOLOGY MANAGEMENT             | CCC            |
|           |        |   | 1206030100 |                         | FINANCIAL SERVICES                           | AS             |
|           |        |   | 1207020100 |                         | BANKING                                      | AS             |
|           |        |   | 1506040102 |                         | BUSINESS ADMINISTRATION                      | AS             |
|           |        |   | 1507010100 |                         | ACCOUNTING TECHNOLOGY                        | AS             |
| 332011    | HSHW   | <b>Fire Fighters</b>  |            |                         |  |                |
|           |        |   | 0743020202 |                         | FIRE COMPANY MANAGEMENT                      | CCC            |
|           |        |   | 0743020300 |                         | FIRE FIGHTER II                              | Diploma        |
|           |        |   | 0743020300 | P430205                 | FIRE FIGHTER II                              | PSAV           |
|           |        |   | 0743020302 | P430203                 | FIRE APPARATUS OPERATOR                      | PSAV           |
|           |        |   | 0743020307 |                         | FIRE FIGHTER I                               | Diploma        |
|           |        |   | 0843020300 | P43020R                 | FIRE FIGHTER II                              | APPR           |
| 471011    | HSHW   | <b>First-Line Superv. of Construction and Extraction Workers*</b> |            |                         |  |                |
|           |        |   | 0615010100 |                         | ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY | AAS            |
|           |        |   | 0615100101 |                         | BUILDING CONSTRUCTION TECHNOLOGY             | AAS            |
|           |        |   | 0615100101 |                         | BUILDING CONSTRUCTION TECHNOLOGY             | AS-NP          |
|           |        |   | 0615100103 |                         | BUILDING CONSTRUCTION SPECIALIST             | CCC            |
|           |        |   | 0646040102 | I460401                 | BUILDING CONSTRUCTION TECHNOLOGIES           | PSAV           |
|           |        |   | 0646040105 |                         | BUILDING AND PROPERTY MAINTENANCE            | Diploma        |
|           |        |   | 1615010100 |                         | ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY | AS             |
|           |        |   | 1615100101 |                         | BUILDING CONSTRUCTION TECHNOLOGY             | AS             |
| 331021    | HSHW   | <b>First-Line Superv. of Fire Fighting and Prevention Workers</b> |            |                         |  |                |
|           |        |   | 0743020100 |                         | FIRE SCIENCE TECHNOLOGY                      | AAS            |
|           |        |   | 0743020100 |                         | FIRE SCIENCE TECHNOLOGY                      | AS-NP          |
|           |        |   | 0743020300 |                         | FIRE FIGHTER II                              | Diploma        |
|           |        |   | 0743020300 | P430205                 | FIRE FIGHTER II                              | PSAV           |

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*   | CIP        | Vocational Program Code | Program Title                              | Certification† |
|-----------|--------|---|------------|-------------------------|--|----------------|
|           |        |   | 0743020306 | P430206                 | FIRE OFFICER I                             | PSAV           |
|           |        |   | 1743020100 |                         | FIRE SCIENCE TECHNOLOGY                    | AS             |
| 351012    |        | <b>First-Line Superv. of Food Preparation &amp; Serving Workers</b> |            |                         |  |                |
|           |        |   | 0206070400 |                         | RESTAURANT MANAGEMENT                      | AAS            |
|           |        |   | 0206070400 |                         | RESTAURANT MANAGEMENT                      | AS-NP          |
|           |        |   | 0208090500 | M809050                 | RESTAURANT MARKETING                       | PSAV           |
|           |        |   | 0420040103 | V200403                 | CULINARY OPERATIONS                        | PSAV           |
|           |        |   | 0420040104 | N110100                 | CULINARY OPERATIONS 1                      | PSAV           |
|           |        |   | 0420040105 | N110200                 | CULINARY OPERATIONS 2                      | PSAV           |
|           |        |   | 0420040200 |                         | BAKING                                     | Diploma        |
|           |        |   | 0620040100 |                         | CULINARY MANAGEMENT                        | AAS            |
|           |        |   | 0620040100 |                         | CULINARY MANAGEMENT                        | AS-NP          |
|           |        |   | 0620040101 |                         | CULINARY ARTS                              | CCC            |
|           |        |   | 0620040200 |                         | COMMERCIAL FOODS & CULINARY ARTS           | Diploma        |
|           |        |   | 0620040201 |                         | BAKING & PASTRY MANAGEMENT                 | AAS            |
|           |        |   | 0620040201 |                         | BAKING & PASTRY MANAGEMENT                 | AS-NP          |
|           |        |   | 0620040202 |                         | BAKING AND PASTRY ARTS                     | CCC            |
|           |        |   | 0620040206 |                         | COMMERCIAL FOODS/CULINARY ARTS SUPERVISION | Diploma        |
|           |        |   | 0620040208 | N100100                 | COMMERCIAL FOODS/CULINARY ARTS 1           | PSAV           |
|           |        |   | 0620040209 | N100200                 | COMMERCIAL FOODS/CULINARY ARTS 2           | PSAV           |
|           |        |   | 0620040300 | I200403                 | COMMERCIAL FOODS/CULINARY ARTS             | PSAV           |
|           |        |   | 1206070400 |                         | RESTAURANT MANAGEMENT                      | AS             |
|           |        |   | 1620040100 |                         | CULINARY MANAGEMENT                        | AS             |
|           |        |   | 1620040201 |                         | BAKING AND PASTRY MANAGEMENT               | AS             |
| 371011    |        | <b>First-Line Superv. of Housekeeping &amp; Janitorial Workers</b>  |            |                         |  |                |
|           |        |   | 0317059901 | H170599                 | HOSPITAL HOUSEKPNG SUPERVISION             | PSAV           |
|           |        |   | 0420060110 | V200610                 | ENVIRONMENTAL SERVICES                     | PSAV           |
| 371012    | HSHW   | <b>First-Line Superv. of Landscaping and Groundskeeping</b>         |            |                         |  |                |
|           |        |   | 0101020600 | A010206                 | IRRIGATION OPERATIONS                      | PSAV           |
|           |        |   | 0101060300 |                         | ENVIRONMENTAL HORTICULTURE TECHNOLOGY      | AAS            |
|           |        |   | 0101060500 |                         | LANDSCAPE & HORTICULTURE TECHNOLOGY        | AAS            |
|           |        |   | 0101060501 |                         | LANDSCAPE TECHNOLOGY                       | AAS            |
|           |        |   | 0101060502 | A010615                 | LANDSCAPE MANAGEMENT                       | PSAV           |
|           |        |   | 0101060504 |                         | LANDSCAPE & HORTICULTURE PROFESSIONAL      | CCC            |
|           |        |   | 0101060505 |                         | LANDSCAPE & HORTICULTURE TECHNICIAN        | CCC            |
|           |        |   | 0101060701 |                         | GOLF COURSE OPERATIONS                     | AAS            |
|           |        |   | 0101060702 | A020607                 | SPORTS AND RECREATIONAL TURF MANAGEMENT    | PSAV           |
|           |        |   | 1101060300 |                         | ENVIRONMENTAL HORTICULTURE TECHNOLOGY      | AS             |
|           |        |   | 1101060500 |                         | LANDSCAPE & HORTICULTURE TECHNOLOGY        | AS             |
|           |        |   | 1101060501 |                         | LANDSCAPE TECHNOLOGY                       | AS             |

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*  | CIP        | Vocational Program Code | Program Title                            | Certification† |
|-----------|--------|--|------------|-------------------------|--|----------------|
|           |        |  | 1101060701 |                         | GOLF COURSE OPERATIONS                   | AS             |
| 531031    | HSHW   | <b>First-Line Superv. of Material-Moving Vehicle Operators</b>     | 0652020900 |                         | SUPPLY CHAIN MANAGEMENT                  | AAS            |
|           |        |  | 0652020901 |                         | LOGISTICS AND TRANSPORTATION SPECIALIST  | CCC            |
|           |        |  | 0743020302 | P430203                 | FIRE APPARATUS OPERATOR                  | PSAV           |
|           |        |  | 1652020900 |                         | SUPPLY CHAIN MANAGEMENT                  | AS             |
| 491011    | HSHW   | <b>First-Line Superv. of Mechanics, Installers, and Repairers*</b> | 0606200100 | I062001                 | INDUSTRIAL FOREMANSHIP AND SUPERVISION   | PSAV           |
|           |        |  | 0615080300 |                         | AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY | AAS            |
|           |        |  | 0615080300 |                         | AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY | AS-NP          |
|           |        |  | 0647060406 | I470604                 | ADVANCED AUTOMOTIVE TECHNOLOGY           | PSAV           |
|           |        |  | 0647060413 | T600100                 | ADVANCED AUTOMOTIVE TECHNOLOGY 1         | PSAV           |
|           |        |  | 0647060414 | T600200                 | ADVANCED AUTOMOTIVE TECHNOLOGY 2         | PSAV           |
|           |        |  | 1615080300 |                         | AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY | AS             |
| 431011    | HSHW   | <b>First-Line Superv. of Office and Admin. Support Workers</b>     | 0208070600 | M807060                 | CUSTOMER SERVICE REPRESENTATIVE          | PSAV           |
|           |        |  | 0208070602 | M600100                 | CUSTOMER SERVICE REPRESENTATIVE 1        | PSAV           |
|           |        |  | 0208070603 | M600200                 | CUSTOMER SERVICE REPRESENTATIVE 2        | PSAV           |
|           |        |  | 0317060600 |                         | HEALTH UNIT MANAGEMENT                   | Diploma        |
|           |        |  | 0506040103 |                         | BUSINESS SPECIALIST                      | CCC            |
|           |        |  | 0506040104 |                         | BUSINESS OPERATIONS                      | CCC            |
|           |        |  | 0507040103 |                         | ADMINISTRATIVE ASSISTANT                 | Diploma        |
|           |        |  | 0507040103 | B070330                 | ADMINISTRATIVE ASSISTANT                 | PSAV           |
|           |        |  | 0507060300 |                         | OFFICE ADMINISTRATION                    | AAS            |
|           |        |  | 0507060300 |                         | OFFICE ADMINISTRATION                    | AS-NP          |
|           |        |  | 0507060301 |                         | OFFICE MANAGEMENT                        | CCC            |
|           |        |  | 0507060302 |                         | OFFICE SUPPORT                           | CCC            |
|           |        |  | 0507060304 |                         | OFFICE SPECIALIST                        | CCC            |
|           |        |  | 0507060403 |                         | LEGAL ADMINISTRATIVE SPECIALIST          | Diploma        |
|           |        |  | 0507060403 | B072000                 | LEGAL ADMINISTRATIVE SPECIALIST          | PSAV           |
|           |        |  | 0507060503 |                         | MEDICAL ADMINISTRATIVE SPECIALIST        | Diploma        |
|           |        |  | 0507060503 | B070300                 | MEDICAL ADMINISTRATIVE SPECIALIST        | PSAV           |
|           |        |  | 1507060300 |                         | OFFICE ADMINISTRATION                    | AS             |
| 511011    | HSHW   | <b>First-Line Superv. of Production and Operating Workers</b>      | 0606200100 | I062001                 | INDUSTRIAL FOREMANSHIP AND SUPERVISION   | PSAV           |
| 411012    | HSHW   | <b>First-Line Supervisors of Non-Retail Sales Workers</b>          | 0206140102 |                         | CALL CENTER MANAGEMENT                   | AAS            |
|           |        |  | 0208999900 |                         | CUSTOMER RELATIONSHIP MANAGEMENT         | AAS            |
|           |        |  | 0506120104 |                         | E-BUSINESS TECHNOLOGY CERT.              | CCC            |
|           |        |  | 1206140102 |                         | CALL CENTER MANAGEMENT                   | AS             |

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                                       | CIP        | Vocational Program Code | Program Title                                  | Certification† |
|-----------|--------|---|------------|-------------------------|--|----------------|
|           |        |   | 120899900  |                         | CUSTOMER RELATIONSHIP MANAGEMENT               | AS             |
| 391021    | HSHW   | <b>First-Line Supervisors of Personal Service Workers</b> |            |                         |  |                |
|           |        | No CIP Linkage  |            |                         |  |                |
| 411011    | HSHW   | <b>First-Line Supervisors of Retail Sales Workers</b>     |            |                         |  |                |
|           |        |   | 0206140120 |                         | MARKETING OPERATIONS                           | CCC            |
|           |        |   | 0208010200 | M801020                 | FASHION MARKETING                              | PSAV           |
|           |        |   | 0208010201 |                         | FASHION MERCHANDISER                           | AS-NP          |
|           |        |   | 0208050300 |                         | FLORAL DESIGN AND MARKETING                    | Diploma        |
|           |        |   | 0208050300 | M805030                 | FLORAL DESIGN AND MARKETING                    | PSAV           |
|           |        |   | 0208060100 | M806010                 | RETAIL FOOD MARKETING                          | PSAV           |
|           |        |   | 0208090105 | M899400                 | SPORT, RECREATION, AND ENTERTAINMENT MARKETING | PSAV           |
|           |        |   | 0220050401 |                         | FLORAL DESIGN                                  | Diploma        |
|           |        |   | 0317050702 |                         | PHARMACY MANAGEMENT                            | AAS            |
|           |        |   | 0317050702 |                         | PHARMACY MANAGEMENT                            | AS-NP          |
|           |        |   | 0506040104 |                         | BUSINESS OPERATIONS                            | CCC            |
|           |        |   | 0506180100 |                         | SMALL BUSINESS OPERATIONS                      | Diploma        |
|           |        |   | 0506180102 | B017100                 | PROMOTIONAL ENTERPRISE                         | PSAV           |
|           |        |   | 0506180110 |                         | SMALL BUSINESS OPERATIONS-CROSS TRAINING       | Diploma        |
|           |        |   | 120899900  |                         | CUSTOMER RELATIONSHIP MANAGEMENT               | AS             |
|           |        |   | 1317050702 |                         | PHARMACY MANAGEMENT                            | AS             |
| 119051    | HSHW   | <b>Food Service Managers</b>                              |            |                         |  |                |
|           |        |   | 0206070400 |                         | RESTAURANT MANAGEMENT                          | AAS            |
|           |        |   | 0206070400 |                         | RESTAURANT MANAGEMENT                          | AS-NP          |
|           |        |   | 0206070402 |                         | FOOD AND BEVERAGES MANAGEMENT                  | AS-NP          |
|           |        |   | 0206079900 |                         | HOSPITALITY AND TOURISM MANAGEMENT             | AAS            |
|           |        |   | 0206079900 |                         | HOSPITALITY AND TOURISM MANAGEMENT             | AS-NP          |
|           |        |   | 0206079901 |                         | FOOD AND BEVERAGES MANAGEMENT                  | CCC            |
|           |        |   | 0206079905 |                         | EVENT PLANNING MANAGEMENT                      | CCC            |
|           |        |   | 0420040103 | V200403                 | CULINARY OPERATIONS                            | PSAV           |
|           |        |   | 0420040104 | N110100                 | CULINARY OPERATIONS 1                          | PSAV           |
|           |        |   | 0420040105 | N110200                 | CULINARY OPERATIONS 2                          | PSAV           |
|           |        |   | 0620040100 |                         | CULINARY MANAGEMENT                            | AAS            |
|           |        |   | 0620040100 |                         | CULINARY MANAGEMENT                            | AS-NP          |
|           |        |   | 0620040201 |                         | BAKING AND PASTRY MANAGEMENT                   | AAS            |
|           |        |   | 0620040201 |                         | BAKING AND PASTRY MANAGEMENT                   | AS-NP          |
|           |        |   | 1206070400 |                         | RESTAURANT MANAGEMENT                          | AS             |
|           |        |   | 1206079900 |                         | HOSPITALITY AND TOURISM MANAGEMENT             | AS             |
|           |        |   | 1620040100 |                         | CULINARY MANAGEMENT                            | AS             |
|           |        |   | 1620040201 |                         | BAKING AND PASTRY MANAGEMENT                   | AS             |
| 111021    | HSHW   | <b>General and Operations Managers</b>                    |            |                         |  |                |

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code*     | HSHW** | Occupational Title*      | CIP        | Vocational Program Code | Program Title                                   | Certification† |
|---------------|--------|--------------------------|------------|-------------------------|---|----------------|
|               |        |                          | 0206140103 |                         | ENTREPRENEURSHIP MARKETING                      | CCC            |
|               |        |                          | 0206180100 | M618020                 | BUSINESS OWNERSHIP                              | PSAV           |
|               |        |                          | 0208030100 | M803010                 | ENTREPRENEURSHIP                                | PSAV           |
|               |        |                          | 0317020601 |                         | EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE    | AAS            |
|               |        |                          | 0317020601 |                         | EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE    | AS-NP          |
|               |        |                          | 0506040101 | B060200                 | BUSINESS SUPERVISION AND MANAGEMENT             | PSAV           |
|               |        |                          | 0506040102 |                         | BUSINESS ADMINISTRATION                         | AAS            |
|               |        |                          | 0506040102 |                         | BUSINESS ADMINISTRATION                         | AS-NP          |
|               |        |                          | 0506090100 |                         | INTERNATIONAL BUSINESS                          | AS-NP          |
|               |        |                          | 0506090110 | B060901                 | INTERNATIONAL BUSINESS                          | PSAV           |
|               |        |                          | 0506120109 | B070100                 | ELECTRONIC BUSINESS ENTERPRISE                  | PSAV           |
|               |        |                          | 0506180101 |                         | BUSINESS MANAGEMENT                             | CCC            |
|               |        |                          | 0606200101 |                         | INDUSTRIAL MANAGEMENT TECHNOLOGY                | AAS            |
|               |        |                          | 0744040105 |                         | PUBLIC ADMINISTRATION                           | AAS            |
|               |        |                          | 0744040105 |                         | PUBLIC ADMINISTRATION                           | AS             |
|               |        |                          | 1317020601 |                         | EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE    | AS             |
|               |        |                          | 1506040102 |                         | BUSINESS ADMINISTRATION                         | AS             |
|               |        |                          | 1606200101 |                         | INDUSTRIAL MANAGEMENT TECHNOLOGY                | AS             |
| <b>271024</b> |        | <b>Graphic Designers</b> |            |                         |   |                |
|               |        |                          | 0206140101 |                         | ELECTRONIC COMMERCE                             | CCC            |
|               |        |                          | 0209020100 |                         | ADVERTISING SERVICES                            | Diploma        |
|               |        |                          | 0507039900 |                         | WEB/INTERNET/INTRANET TECHNOLOGY                | Diploma        |
|               |        |                          | 0507039903 |                         | WEB DEVELOPMENT SPECIALIST                      | CCC            |
|               |        |                          | 0507039905 | B070500                 | WEB DESIGN SERVICES                             | PSAV           |
|               |        |                          | 0507039907 | B079200                 | WEB PROGRAMMING SERVICES                        | PSAV           |
|               |        |                          | 0507039908 |                         | MULTIMEDIA/WEB DEVELOPMENT                      | Diploma        |
|               |        |                          | 0507039909 |                         | WEB SITE DESIGNER                               | Diploma        |
|               |        |                          | 0507039910 |                         | WEB/INTERNET/INTRANET TECHNOLOGY-CROSS TRAINING | Diploma        |
|               |        |                          | 0507039912 |                         | WEB ENGINEERING                                 | AS-NP          |
|               |        |                          | 0507039913 |                         | MULTIMEDIA & WEB DESIGN                         | AS-NP          |
|               |        |                          | 0507080104 |                         | PRESENTATION GRAPHICS                           | Diploma        |
|               |        |                          | 0507080106 | B070600                 | DIGITAL DESIGN                                  | PSAV           |
|               |        |                          | 0507080107 | K700100                 | DIGITAL DESIGN 1                                | PSAV           |
|               |        |                          | 0507080108 | K700200                 | DIGITAL DESIGN 2                                | PSAV           |
|               |        |                          | 0510010100 | B077400                 | NEW MEDIA TECHNOLOGY                            | PSAV           |
|               |        |                          | 0510019900 | B070200                 | MULTIMEDIA DESIGN TECHNOLOGY                    | PSAV           |
|               |        |                          | 0510019901 | Y600100                 | MULTIMEDIA DESIGN TECHNOLOGY 1                  | PSAV           |
|               |        |                          | 0510019902 | Y600200                 | MULTIMEDIA DESIGN TECHNOLOGY 2                  | PSAV           |
|               |        |                          | 0610010202 |                         | DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY             | AAS            |
|               |        |                          | 0610010202 |                         | DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY             | AS-NP          |

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*   | CIP        | Vocational Program Code | Program Title   | Certification† |
|-----------|--------|---|------------|-------------------------|---|----------------|
|           |        |   | 0610010207 |                         | DIGITAL M/M PRODUCTION                                      | CCC            |
|           |        |   | 0610010208 |                         | WEB PRODUCTION  | CCC            |
|           |        |   | 0610010209 |                         | DIGITAL M/M AUTHORING DEVELOPMENT                           | CCC            |
|           |        |   | 0610010210 |                         | DIGITAL M/M VIDEO PRODUCTION                                | CCC            |
|           |        |   | 0610010211 |                         | DIGITAL M/M INSTRUCTIONAL TECHNOLOGY                        | CCC            |
|           |        |   | 0610010214 |                         | DIGITAL VIDEO FUNDAMENTALS                                  | CCC            |
|           |        |   | 0610010215 |                         | WEBCAST MEDIA   | CCC            |
|           |        |   | 0610010219 |                         | DIGITAL M/M PRESENTATION                                    | CCC            |
|           |        |   | 0610010220 |                         | DIGITAL PRODUCTION  | AS-NP          |
|           |        |   | 0648020100 | I480201                 | PRINTING AND GRAPHIC ARTS                                   | PSAV           |
|           |        |   | 0648020101 | I480205                 | DIGITAL PRINTING TECHNOLOGY                                 | PSAV           |
|           |        |   | 0648020300 |                         | COMMERCIAL ART TECHNOLOGY                                   | Diploma        |
|           |        |   | 0648020300 | I480203                 | COMMERCIAL ART TECHNOLOGY                                   | PSAV           |
|           |        |   | 0648020301 |                         | COMMERCIAL ART ILLUSTRATION                                 | Diploma        |
|           |        |   | 0648020302 |                         | COMMERCIAL ART ILLUSTRATION ASSISTANT                       | Diploma        |
|           |        |   | 0648020303 |                         | COMMERCIAL ART  | AS-NP          |
|           |        |   | 0648020304 | K600100                 | COMMERCIAL ART TECHNOLOGY 1                                 | PSAV           |
|           |        |   | 0648020305 | K600200                 | COMMERCIAL ART TECHNOLOGY 2                                 | PSAV           |
|           |        |   | 0648020310 |                         | COMMERCIAL ART-CROSS TRAINING                               | Diploma        |
|           |        |   | 0648029900 |                         | COMMERCIAL SIGN DESIGN AND FABRICATION                      | Diploma        |
|           |        |   | 0648029900 | I480202                 | COMMERCIAL SIGN DESIGN AND FABRICATION                      | PSAV           |
|           |        |   | 0650040200 |                         | GRAPHICS TECHNOLOGY   | AAS            |
|           |        |   | 0650040200 |                         | GRAPHICS TECHNOLOGY   | AS-NP          |
|           |        |   | 0650040201 |                         | GRAPHIC ARTS TECHNOLOGY                                     | AAS            |
|           |        |   | 0650040201 |                         | GRAPHIC ARTS TECHNOLOGY                                     | AS-NP          |
|           |        |   | 0650040202 |                         | GRAPHIC DESIGN SUPPORT                                      | CCC            |
|           |        |   | 0650040203 |                         | INTERACTIVE MEDIA SUPPORT                                   | CCC            |
|           |        |   | 0650040204 |                         | GRAPHIC DESIGN PRODUCTION                                   | CCC            |
|           |        |   | 0650040205 |                         | INTERACTIVE MEDIA PRODUCTIONS                               | CCC            |
|           |        |   | 0650040206 |                         | COMPUTER GRAPHIC DESIGN                                     | Diploma        |
|           |        |   | 0650060301 |                         | DIGITAL DESIGN AND ANIMATION                                | AS-NP          |
|           |        |   | 1610010202 |                         | DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY                         | AS             |
|           |        |   | 1650040200 |                         | GRAPHICS TECHNOLOGY   | AS             |
|           |        |   | 1650040201 |                         | GRAPHIC ARTS TECHNOLOGY                                     | AS             |
| 499021    |        | <b>Heating, A.C., and Refrigeration Mechanics and Installers*</b> |            |                         |   |                |
|           |        |   | 0615050100 |                         | AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS            | AAS            |
|           |        |   | 0615050100 |                         | AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS            | AS-NP          |
|           |        |   | 0615050101 |                         | AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS ASSISTANT  | CCC            |
|           |        |   | 0615050102 |                         | AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS TECHNICIAN | CCC            |
|           |        |   | 0647020101 |                         | HEATING, AIR CONDITIONING & REFRIGERATION                   | Diploma        |

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                             | CIP        | Vocational Program Code | Program Title  | Certification† |
|-----------|--------|---|------------|-------------------------|--|----------------|
|           |        |   | 0647020202 |                         | REFRIGERATION TECHNOLOGY                                     | Diploma        |
|           |        |   | 0647020202 | I470202                 | REFRIGERATION TECHNOLOGY                                     | PSAV           |
|           |        |   | 0647020203 |                         | HEATING,A/C & REFRIGERATION MECHANIC                         | Diploma        |
|           |        |   | 0647020204 |                         | HEATING,A/C & REFRIGERATION MECHANIC ASSISTANT               | Diploma        |
|           |        |   | 0647020302 | I470203                 | AIR CONDITIONING , REFRIGERATION AND HEATING TECHNOLOGY (PS) | PSAV           |
|           |        |   | 0647020304 | C400100                 | AIR CONDITIONING , REFRIGERATION & HEATING TECHNOLOGY 1      | PSAV           |
|           |        |   | 0647020305 | C400200                 | AIR CONDITIONING , REFRIGERATION & HEATING TECHNOLOGY 2      | PSAV           |
|           |        |   | 0847020202 | I47020R                 | REFRIGERATION TECHNOLOGY                                     | APPR           |
|           |        |   | 0847020302 | I47021R                 | AIR CONDITIONING , REFRIGERATION AND HEATING TECHNOLOGY (PS) | APPR           |
|           |        |   | 1615050100 |                         | AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS             | AS             |
| 434161    |        | <b>Human Resources Assistants, Exc. Payroll</b> |            |                         |  |                |
|           |        |   | 0506060100 |                         | HUMAN SERVICES   | Diploma        |
| 499041    | HSHW   | <b>Industrial Machinery Mechanics</b>           |            |                         |  |                |
|           |        |   | 0647030300 | I470303                 | INDUSTRIAL MACHINERY MAINTENANCE                             | PSAV           |
|           |        |   | 0647030302 | I470313                 | MILLWRIGHT   | PSAV           |
|           |        |   | 0647030303 | J590100                 | INDUSTRIAL MACHINERY MAINTENANCE 1                           | PSAV           |
|           |        |   | 0647030304 | J590200                 | INDUSTRIAL MACHINERY MAINTENANCE 2                           | PSAV           |
|           |        |   | 0647030306 | J590500                 | MILLWRIGHT 2   | PSAV           |
|           |        |   | 0847030300 | I47031R                 | INDUSTRIAL MACHINERY MAINTENANCE                             | APPR           |
| 259031    | HSHW   | <b>Instructional Coordinators</b>               |            |                         |  |                |
|           |        |   | 0420020211 |                         | HIGH/SCOPE PRESCHOOL APPROACH CURRICULUM SPECIALIST          | CCC            |
|           |        |   | 0420020212 |                         | MONTESSORI PRESCHOOL CURRICULUM SPECIALIZATION               | CCC            |
|           |        |   | 0713129901 |                         | INSTRUCTIONAL SERVICES TECHNOLOGY                            | AAS            |
|           |        |   | 1713129901 |                         | INSTRUCTIONAL SERVICES TECHNOLOGY                            | AS             |
| 413021    | HSHW   | <b>Insurance Sales Agents</b>                   |            |                         |  |                |
|           |        |   | 0208100100 | M810010                 | INSURANCE MARKETING  | PSAV           |
|           |        |   | 0208100101 | M810011                 | HEALTH INSURANCE MARKETING                                   | PSAV           |
|           |        |   | 0208100102 | M810012                 | LIFE INSURANCE MARKETING                                     | PSAV           |
|           |        |   | 0208100103 | M810013                 | INSURANCE CUSTOMER REPRESENTATIVE                            | PSAV           |
|           |        |   | 0208100104 | M810014                 | INSURANCE GENERAL LINES AGENT                                | PSAV           |
|           |        |   | 0208100107 | M810020                 | PERSONAL LINES INSURANCE AGENT (20-44)                       | PSAV           |
| 132053    | HSHW   | <b>Insurance Underwriters</b>                   |            |                         |  |                |
|           |        | No CIP Linkage                                  |            |                         |  |                |
| 271025    | HSHW   | <b>Interior Designers*</b>                      |            |                         |  |                |
|           |        |   | 0404050100 |                         | INTERIOR DESIGN TECHNOLOGY                                   | AAS            |
|           |        |   | 0404050100 |                         | INTERIOR DESIGN TECHNOLOGY                                   | AS-NP          |
|           |        |   | 0404050103 | V040503                 | INTERIOR DESIGN SERVICES                                     | PSAV           |
|           |        |   | 0404050104 | V200500                 | INTERIOR DESIGN SERVICES                                     | PSAV           |
|           |        |   | 0404050105 | V200600                 | INTERIOR DECORATING SERVICES                                 | PSAV           |
|           |        |   | 0404050106 |                         | KITCHEN AND BATH SPECIALIZATION                              | CCC            |

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                                      | CIP        | Vocational Program Code | Program Title                                  | Certification† |
|-----------|--------|--|------------|-------------------------|--|----------------|
|           |        |  | 0420050210 | V200505                 | INTERIOR DECOR FABRICATION                     | PSAV           |
|           |        |  | 1404050100 |                         | INTERIOR DESIGN TECHNOLOGY                     | AS             |
| 436012    |        | <b>Legal Secretaries</b>                                 |            |                         |  |                |
|           |        |  | 0507060300 |                         | OFFICE ADMINISTRATION                          | AAS            |
|           |        |  | 0507060300 |                         | OFFICE ADMINISTRATION                          | AS-NP          |
|           |        |  | 0507060301 |                         | OFFICE MANAGEMENT                              | CCC            |
|           |        |  | 0507060302 |                         | OFFICE SUPPORT                                 | CCC            |
|           |        |  | 0507060303 |                         | OFFICE SYSTEM TECHNOLOGY                       | Diploma        |
|           |        |  | 0507060304 |                         | OFFICE SPECIALIST                              | CCC            |
|           |        |  | 0507060306 |                         | OFFICE ADMINISTRATOR                           | Diploma        |
|           |        |  | 0507060403 |                         | LEGAL ADMINISTRATIVE SPECIALIST                | Diploma        |
|           |        |  | 0507060403 | B072000                 | LEGAL ADMINISTRATIVE SPECIALIST                | PSAV           |
|           |        |  | 1507060300 |                         | OFFICE ADMINISTRATION                          | AS             |
| 292061    |        | <b>Licensed Practical and Licensed Vocational Nurses</b> |            |                         |  |                |
|           |        |  | 0317060500 |                         | PRACTICAL NURSING                              | Diploma        |
|           |        |  | 0317060500 | H170605                 | PRACTICAL NURSING                              | PSAV           |
|           |        |  | 0317060510 |                         | PRACTICAL NURSING-CROSS TRAINING               | Diploma        |
| 434131    |        | <b>Loan Interviewers and Clerks*</b>                     |            |                         |  |                |
|           |        | No CIP Linkage   |            |                         |  |                |
| 132072    | HSHW   | <b>Loan Officers</b>                                     |            |                         |  |                |
|           |        |  | 0206030101 |                         | MORTGAGE FINANCE                               | CCC            |
|           |        |  | 0206030103 |                         | MORTGAGE FINANCE MANAGEMENT                    | CCC            |
|           |        |  | 0206030104 |                         | MORTGAGE FINANCE OPERATIONS                    | CCC            |
|           |        |  | 0206030105 |                         | MORTGAGE FINANCE SPECIALIST                    | CCC            |
|           |        |  | 0206170104 | M807050                 | MORTGAGE BROKER                                | PSAV           |
| 112021    | HSHW   | <b>Marketing Managers</b>                                |            |                         |  |                |
|           |        |  | 0206140100 |                         | MARKETING MANAGEMENT                           | AAS            |
|           |        |  | 0206140100 |                         | MARKETING & ADVERTISING MANAGEMENT             | AS-NP          |
|           |        |  | 0206140103 |                         | ENTREPRENEURSHIP MARKETING                     | CCC            |
|           |        |  | 0206140110 |                         | FASHION MARKETING MANAGEMENT                   | AAS            |
|           |        |  | 0208010200 | M801020                 | FASHION MARKETING                              | PSAV           |
|           |        |  | 0208070300 | M807030                 | MARKETING                                      | PSAV           |
|           |        |  | 0208090105 | M899400                 | SPORT, RECREATION, AND ENTERTAINMENT MARKETING | PSAV           |
|           |        |  | 0208100100 | M810010                 | INSURANCE MARKETING                            | PSAV           |
|           |        |  | 0208110600 | M812040                 | INDUSTRIAL DISTRIBUTION AND MANAGEMENT         | PSAV           |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                        | AAS            |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                        | AS-NP          |
|           |        |  | 0506040103 |                         | BUSINESS SPECIALIST                            | CCC            |
|           |        |  | 0506040104 |                         | BUSINESS OPERATIONS                            | CCC            |
|           |        |  | 0506130300 |                         | BUSINESS MANAGEMENT/MARKETING                  | AS-NP          |

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                                  | CIP        | Vocational Program Code | Program Title                                | Certification† |
|-----------|--------|--|------------|-------------------------|--|----------------|
|           |        |  | 0506180101 |                         | BUSINESS MANAGEMENT                          | CCC            |
|           |        |  | 0506180102 | B017100                 | PROMOTIONAL ENTERPRISE                       | PSAV           |
|           |        |  | 0507040102 |                         | BUSINESS OFFICE ADMINISTRATION               | Diploma        |
|           |        |  | 1206140100 |                         | MARKETING MANAGEMENT                         | AS             |
|           |        |  | 1206140110 |                         | FASHION MARKETING MANAGEMENT                 | AS             |
|           |        |  | 1506040102 |                         | BUSINESS ADMINISTRATION                      | AS             |
|           |        |  | 02089999SP | M899991                 | MARKETING                                    | PSAV           |
|           |        |  | 02089999SP | M899991                 | MARKETING                                    | PSAV           |
| 319011    |        | <b>Massage Therapists</b>                            |            |                         |  |                |
|           |        |  | 0312040500 | H120405                 | MESSAGE THERAPY                              | PSAV           |
|           |        |  | 0312040501 |                         | MEDICAL MESSAGE THERAPY                      | AS-NP          |
|           |        |  | 0312040510 |                         | MESSAGE SPECIALTIES-CROSS TRAINING           | Diploma        |
| 292012    |        | <b>Medical and Clinical Laboratory Technicians</b>   |            |                         |  |                |
|           |        |  | 0317020200 |                         | HEMODIALYSIS TECHNICIAN                      | Diploma        |
|           |        |  | 0317020200 | H170207                 | HEMODIALYSIS TECHNICIAN                      | PSAV           |
|           |        |  | 0317030401 | H170306                 | MEDICAL LABORATORY ASSISTING                 | PSAV           |
|           |        |  | 0317030403 |                         | CLINICAL LAB STERILE PROCESSING TECHNOLOGY   | AS-NP          |
|           |        |  | 0317030404 |                         | CLINICAL LAB STERILE PROCESSING AIDE         | Diploma        |
|           |        |  | 0317030500 |                         | CLINICAL LABORATORY ASSISTING                | Diploma        |
|           |        |  | 0317030501 | H170307                 | MEDICAL LABORATORY TECHNOLOGY (CERTIFICATE)  | PSAV           |
|           |        |  | 0317030502 |                         | MEDICAL CLINICAL LABORATORY TECHNICIAN - ATD | ATD            |
|           |        |  | 0317030503 | H170308                 | MEDICAL CLINICAL LABORATORY TECHNICIAN - ATD | ATD            |
|           |        |  | 0317030900 |                         | MEDICAL LABORATORY TECHNOLOGY                | AAS            |
|           |        |  | 0317030900 |                         | MEDICAL LABORATORY TECHNOLOGY                | AS-NP          |
|           |        |  | 1317030900 |                         | MEDICAL LABORATORY TECHNOLOGY                | AS             |
| 292011    | HSHW   | <b>Medical and Clinical Laboratory Technologists</b> |            |                         |  |                |
|           |        |  | 0317030501 | H170307                 | MEDICAL LABORATORY TECHNOLOGY (CERTIFICATE)  | PSAV           |
|           |        |  | 0317030800 |                         | HISTOLOGIC TECHNOLOGY                        | AAS            |
|           |        |  | 0317030800 |                         | HISTOLOGIC TECHNOLOGY                        | AS-NP          |
|           |        |  | 1317030800 |                         | HISTOLOGIC TECHNOLOGY                        | AS             |
| 119111    | HSHW   | <b>Medical and Health Services Managers</b>          |            |                         |  |                |
|           |        |  | 0317010301 |                         | DENTAL LABORATORY TECHNOLOGY AND MANAGEMENT  | AAS            |
|           |        |  | 0317010301 |                         | DENTAL LABORATORY TECHNOLOGY AND MANAGEMENT  | AS-NP          |
|           |        |  | 0317070502 |                         | OPTICAL MANAGEMENT                           | AAS            |
|           |        |  | 0318070100 |                         | HEALTH SERVICES MANAGEMENT                   | AAS            |
|           |        |  | 0318070100 |                         | HEALTH SERVICES MANAGEMENT                   | AS-NP          |
|           |        |  | 0318070101 |                         | HEALTH CARE SERVICES                         | CCC            |
|           |        |  | 0318070102 |                         | HEALTH CARE SERVICES - ATD                   | ATD            |
|           |        |  | 0318070103 | H180708                 | HEALTH CARE SERVICES - ATD                   | ATD            |
|           |        |  | 0507060305 |                         | MEDICAL OFFICE MANAGEMENT                    | CCC            |

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                                       | CIP        | Vocational Program Code | Program Title                               | Certification† |
|-----------|--------|---|------------|-------------------------|---|----------------|
|           |        |   | 1317010301 |                         | DENTAL LABORATORY TECHNOLOGY AND MANAGEMENT | AS             |
|           |        |   | 1317070502 |                         | OPTICAL MANAGEMENT                          | AS             |
|           |        |   | 1318070100 |                         | HEALTH SERVICES MANAGEMENT                  | AS             |
| 319092    |        | <b>Medical Assistants</b>                                 |            |                         |   |                |
|           |        |   | 0317040200 |                         | FAMILY HEALTH SUPPORT WORKER - ATD          | ATD            |
|           |        |   | 0317040201 | H170205                 | FAMILY HEALTH SUPPORT WORKER - ATD          | ATD            |
|           |        |   | 0317050300 |                         | MEDICAL ASSISTING                           | Diploma        |
|           |        |   | 0317050300 | H170503                 | MEDICAL ASSISTING                           | PSAV           |
|           |        |   | 0317050301 |                         | MEDICAL ASSISTANT                           | AS-NP          |
|           |        |   | 0317050310 |                         | MEDICAL ASSISTING-CROSS TRAINING            | Diploma        |
|           |        |   | 0317070103 |                         | EYE CARE TECHNICIAN                         | CCC            |
|           |        |   | 0317070501 | H170704                 | OPTOMETRIC ASSISTING                        | PSAV           |
|           |        |   | 0318100501 |                         | DERMATOLOGY AIDE                            | Diploma        |
| 319093    |        | <b>Medical Equipment Preparers</b>                        |            |                         |   |                |
|           |        |   | 0317029901 |                         | CENTRAL PROCESSING TECHNICIAN               | Diploma        |
|           |        |   | 0317030401 | H170306                 | MEDICAL LABORATORY ASSISTING                | PSAV           |
|           |        |   | 0317030403 |                         | CLINICAL LAB STERILE PROCESSING TECHNOLOGY  | AS-NP          |
|           |        |   | 0317030404 |                         | CLINICAL LAB STERILE PROCESSING AIDE        | Diploma        |
|           |        |   | 0317050200 | H170502                 | CENTRAL SERVICE TECHNOLOGY                  | PSAV           |
| 499062    |        | <b>Medical Equipment Repairers</b>                        |            |                         |   |                |
|           |        |   | 0615040100 | I150401                 | BIOMEDICAL EQUIPMENT TECHNOLOGY             | PSAV           |
|           |        |   | 0615040101 |                         | BIOMEDICAL EQUIPMENT ENGINEER               | AAS            |
|           |        |   | 0615040102 |                         | BIOMEDICAL EQUIPMENT TECHNICIAN             | Diploma        |
|           |        |   | 0615040103 | J410100                 | BIOMEDICAL EQUIPMENT TECHNOLOGY 1           | PSAV           |
|           |        |   | 0615040104 | J410200                 | BIOMEDICAL EQUIPMENT TECHNOLOGY 2           | PSAV           |
|           |        |   | 1615040101 |                         | BIOMEDICAL EQUIPMENT ENGINEER               | AS             |
| 292071    |        | <b>Medical Records and Health Information Technicians</b> |            |                         |   |                |
|           |        |   | 0317050600 |                         | HEALTH INFORMATION MANAGEMENT               | AAS            |
|           |        |   | 0317050600 |                         | HEALTH INFORMATION MANAGEMENT               | AS-NP          |
|           |        |   | 0317050602 |                         | MEDICAL CODER/BILLER                        | Diploma        |
|           |        |   | 0317050602 | H170526                 | MEDICAL CODER/BILLER                        | PSAV           |
|           |        |   | 0317050603 | H170528                 | MEDICAL CODER/BILLER - ATD                  | ATD            |
|           |        |   | 0317050605 |                         | MEDICAL CODER/BILLER - ATD                  | ATD            |
|           |        |   | 0317050607 |                         | MEDICAL INFORMATION CODER/BILLER            | CCC            |
|           |        |   | 0317050610 |                         | MEDICAL CODER/BILLER-CROSS TRAINING         | Diploma        |
|           |        |   | 0317050611 |                         | HEALTH INFORMATICS SPECIALIST               | CCC            |
|           |        |   | 1317050600 |                         | HEALTH INFORMATION MANAGEMENT               | AS             |
| 436013    |        | <b>Medical Secretaries</b>                                |            |                         |   |                |
|           |        |   | 0317050500 |                         | MEDICAL OFFICE MANAGING                     | Diploma        |
|           |        |   | 0317050501 |                         | MEDICAL OFFICE ADMINISTRATION               | AS-NP          |

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                                      | CIP        | Vocational Program Code | Program Title                                   | Certification† |
|-----------|--------|--|------------|-------------------------|---|----------------|
|           |        |  | 0317050502 |                         | MEDICAL ADMINISTRATIVE ASSISTANT                | AS-NP          |
|           |        |  | 0507060300 |                         | OFFICE ADMINISTRATION                           | AAS            |
|           |        |  | 0507060300 |                         | OFFICE ADMINISTRATION                           | AS-NP          |
|           |        |  | 0507060301 |                         | OFFICE MANAGEMENT                               | CCC            |
|           |        |  | 0507060302 |                         | OFFICE SUPPORT                                  | CCC            |
|           |        |  | 0507060303 |                         | OFFICE SYSTEM TECHNOLOGY                        | Diploma        |
|           |        |  | 0507060304 |                         | OFFICE SPECIALIST                               | CCC            |
|           |        |  | 0507060306 |                         | OFFICE ADMINISTRATOR                            | Diploma        |
|           |        |  | 0507060502 |                         | MEDICAL OFFICE TECHNOLOGY                       | Diploma        |
|           |        |  | 0507060503 |                         | MEDICAL ADMINISTRATIVE SPECIALIST               | Diploma        |
|           |        |  | 0507060503 | B070300                 | MEDICAL ADMINISTRATIVE SPECIALIST               | PSAV           |
|           |        |  | 0507060510 |                         | MEDICAL SECRETARY-CROSS TRAINING                | Diploma        |
|           |        |  | 1507060300 |                         | OFFICE ADMINISTRATION                           | AS             |
| 319094    |        | <b>Medical Transcriptionists</b>                         |            |                         |   |                |
|           |        |  | 0317050601 |                         | MEDICAL RECORD TRANSCRIBING                     | Diploma        |
|           |        |  | 0317050601 | H170506                 | MEDICAL RECORD TRANSCRIBING                     | PSAV           |
|           |        |  | 0317050604 | H170508                 | MEDICAL RECORDS TRANSCRIBING - ATD              | ATD            |
|           |        |  | 0317050606 |                         | MEDICAL RECORDS TRANSCRIBING - ATD              | ATD            |
|           |        |  | 0317050608 |                         | MEDICAL INFORMATION CODER/BILLER TECHNOLOGY     | AS-NP          |
|           |        |  | 0317050609 |                         | MEDICAL TRANSCRIPTION                           | AS-NP          |
| 493042    |        | <b>Mobile Heavy Equipment Mechanics, Except Engines*</b> |            |                         |   |                |
|           |        | No CIP Linkage   |            |                         |   |                |
| 271014    |        | <b>Multi-Media Artists and Animators</b>                 |            |                         |   |                |
|           |        |  | 0507039900 |                         | WEB/INTERNET/INTRANET TECHNOLOGY                | Diploma        |
|           |        |  | 0507039903 |                         | WEB DEVELOPMENT SPECIALIST                      | CCC            |
|           |        |  | 0507039905 | B070500                 | WEB DESIGN SERVICES                             | PSAV           |
|           |        |  | 0507039907 | B079200                 | WEB PROGRAMMING SERVICES                        | PSAV           |
|           |        |  | 0507039908 |                         | MULTIMEDIA/WEB DEVELOPMENT                      | Diploma        |
|           |        |  | 0507039909 |                         | WEB SITE DESIGNER                               | Diploma        |
|           |        |  | 0507039910 |                         | WEB/INTERNET/INTRANET TECHNOLOGY-CROSS TRAINING | Diploma        |
|           |        |  | 0507039911 |                         | COMPUTER ANIMATION & DESIGN                     | AS-NP          |
|           |        |  | 0507039912 |                         | WEB ENGINEERING                                 | AS-NP          |
|           |        |  | 0507039913 |                         | MULTIMEDIA & WEB DESIGN                         | AS-NP          |
|           |        |  | 0507039914 | B802100                 | GAME/SIMULATION/ANIMATION VISUAL DESIGN         | PSAV           |
|           |        |  | 0507039915 | B802200                 | GAME/SIMULATION/ANIMATION AUDIO/VISUAL EFFECTS  | PSAV           |
|           |        |  | 0507039916 | B802300                 | GAME/SIMULATION/ANIMATION PROGRAMMING           | PSAV           |
|           |        |  | 0507039917 | B802400                 | GAME/SIMULATION/ANIMATION ADVANCED APPLICATIONS | PSAV           |
|           |        |  | 0507080104 |                         | PRESENTATION GRAPHICS                           | Diploma        |
|           |        |  | 0507080106 | B070600                 | DIGITAL DESIGN                                  | PSAV           |
|           |        |  | 0507080107 | K700100                 | DIGITAL DESIGN 1                                | PSAV           |

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title* | CIP        | Vocational Program Code | Program Title                           | Certification† |
|-----------|--------|---------------------|------------|-------------------------|---|----------------|
|           |        |                     | 0507080108 | K700200                 | DIGITAL DESIGN 2                        | PSAV           |
|           |        |                     | 0510010100 | B077400                 | NEW MEDIA TECHNOLOGY                    | PSAV           |
|           |        |                     | 0510019900 | B070200                 | MULTIMEDIA DESIGN TECHNOLOGY            | PSAV           |
|           |        |                     | 0510019901 | Y600100                 | MULTIMEDIA DESIGN TECHNOLOGY 1          | PSAV           |
|           |        |                     | 0510019902 | Y600200                 | MULTIMEDIA DESIGN TECHNOLOGY 2          | PSAV           |
|           |        |                     | 0610010202 |                         | DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY     | AAS            |
|           |        |                     | 0610010202 |                         | DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY     | AS-NP          |
|           |        |                     | 0610010207 |                         | DIGITAL M/M PRODUCTION                  | CCC            |
|           |        |                     | 0610010208 |                         | WEB PRODUCTION                          | CCC            |
|           |        |                     | 0610010209 |                         | DIGITAL M/M AUTHORING DEVELOPMENT       | CCC            |
|           |        |                     | 0610010210 |                         | DIGITAL M/M VIDEO PRODUCTION            | CCC            |
|           |        |                     | 0610010211 |                         | DIGITAL M/M INSTRUCTIONAL TECHNOLOGY    | CCC            |
|           |        |                     | 0610010212 |                         | DIGITAL TELEVISION AND MEDIA PRODUCTION | AAS            |
|           |        |                     | 0610010214 |                         | DIGITAL VIDEO FUNDAMENTALS              | CCC            |
|           |        |                     | 0610010215 |                         | WEBCAST MEDIA                           | CCC            |
|           |        |                     | 0610010219 |                         | DIGITAL M/M PRESENTATION                | CCC            |
|           |        |                     | 0610010220 |                         | DIGITAL PRODUCTION                      | AS-NP          |
|           |        |                     | 0610030400 | I480200                 | 3-D ANIMATION TECHNOLOGY                | PSAV           |
|           |        |                     | 0648020300 |                         | COMMERCIAL ART TECHNOLOGY               | Diploma        |
|           |        |                     | 0648020300 | I480203                 | COMMERCIAL ART TECHNOLOGY               | PSAV           |
|           |        |                     | 0648020301 |                         | COMMERCIAL ART ILLUSTRATION             | Diploma        |
|           |        |                     | 0648020302 |                         | COMMERCIAL ART ILLUSTRATION ASSISTANT   | Diploma        |
|           |        |                     | 0648020303 |                         | COMMERCIAL ART                          | AS-NP          |
|           |        |                     | 0648020304 | K600100                 | COMMERCIAL ART TECHNOLOGY 1             | PSAV           |
|           |        |                     | 0648020305 | K600200                 | COMMERCIAL ART TECHNOLOGY 2             | PSAV           |
|           |        |                     | 0648020310 |                         | COMMERCIAL ART-CROSS TRAINING           | Diploma        |
|           |        |                     | 0650040200 |                         | GRAPHICS TECHNOLOGY                     | AAS            |
|           |        |                     | 0650040200 |                         | GRAPHICS TECHNOLOGY                     | AS-NP          |
|           |        |                     | 0650040201 |                         | GRAPHIC ARTS TECHNOLOGY                 | AAS            |
|           |        |                     | 0650040201 |                         | GRAPHIC ARTS TECHNOLOGY                 | AS-NP          |
|           |        |                     | 0650040202 |                         | GRAPHIC DESIGN SUPPORT                  | CCC            |
|           |        |                     | 0650040203 |                         | INTERACTIVE MEDIA SUPPORT               | CCC            |
|           |        |                     | 0650040204 |                         | GRAPHIC DESIGN PRODUCTION               | CCC            |
|           |        |                     | 0650040205 |                         | INTERACTIVE MEDIA PRODUCTIONS           | CCC            |
|           |        |                     | 0650040207 |                         | COMPUTER ANIMATION                      | Diploma        |
|           |        |                     | 0650060301 |                         | DIGITAL DESIGN AND ANIMATION            | AS-NP          |
|           |        |                     | 1610010202 |                         | DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY     | AS             |
|           |        |                     | 1610010212 |                         | DIGITAL TELEVISION AND MEDIA PRODUCTION | AS             |
|           |        |                     | 1650040200 |                         | GRAPHICS TECHNOLOGY                     | AS             |
|           |        |                     | 1650040201 |                         | GRAPHIC ARTS TECHNOLOGY                 | AS             |

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                                     | CIP        | Vocational Program Code | Program Title                         | Certification† |
|-----------|--------|---|------------|-------------------------|---------------------------------------|----------------|
| 151071    | HSHW   | <b>Network and Computer Systems Administrators</b>      |            |                         |                                       |                |
|           |        |   | 0506120100 |                         | E-BUSINESS TECHNOLOGY                 | AAS            |
|           |        |   | 0506120102 |                         | E-BUSINESS SECURITY                   | CCC            |
|           |        |   | 0506120107 |                         | IT PROJECT MANAGEMENT                 | AAS            |
|           |        |   | 0506120108 |                         | ENTERPRISE RESOURCE PLANNING SS       | AAS            |
|           |        |   | 0507030401 |                         | NETWORKING SERVICES TECHNOLOGY        | AAS            |
|           |        |   | 0507030401 |                         | NETWORKING SERVICES TECHNOLOGY        | AS-NP          |
|           |        |   | 0507030402 |                         | NETWORK SUPPORT SERVICES              | Diploma        |
|           |        |   | 0507030402 | B078000                 | NETWORK SUPPORT SERVICES              | PSAV           |
|           |        |   | 0507030403 |                         | INFORMATION TECHNOLOGY TECHNICIAN     | CCC            |
|           |        |   | 0507030405 | B079300                 | NETWORK SYSTEMS ADMINISTRATION        | PSAV           |
|           |        |   | 0507030406 |                         | UNIX/LINUX SYSTEM ADMINISTRATOR       | CCC            |
|           |        |   | 0507030609 |                         | NETWORKING ADMINISTRATION             | Diploma        |
|           |        |   | 0507030609 |                         | NETWORKING ADMINISTRATION             | Diploma        |
|           |        |   | 0615030306 |                         | NETWORK COMMUNICATIONS (LAN)          | CCC            |
|           |        |   | 0615030307 |                         | NETWORK COMMUNICATIONS (WAN)          | CCC            |
|           |        |   | 0615030308 |                         | WIRELESS COMMUNICATIONS               | CCC            |
|           |        |   | 0615040200 |                         | COMPUTER ENGINEERING TECHNOLOGY       | AAS            |
|           |        |   | 0615040200 |                         | COMPUTER ENGINEERING TECHNOLOGY       | AS-NP          |
|           |        |   | 0615040201 |                         | CISCO CCNAC                           | CCC            |
|           |        |   | 0615040202 |                         | MICROCOMPUTER REPAIR/INSTALLER        | CCC            |
|           |        |   | 0615040203 |                         | COMPUTER SPECIALIST                   | CCC            |
|           |        |   | 0647010302 | I470305                 | WIRELESS TELECOMMUNICATION TECHNOLOGY | PSAV           |
|           |        |   | 0647010400 | I470104                 | COMPUTER SYSTEMS TECHNOLOGY           | PSAV           |
|           |        |   | 0647010404 | J500100                 | COMPUTER SYSTEMS TECHNOLOGY 1         | PSAV           |
|           |        |   | 0647010405 | J500200                 | COMPUTER SYSTEMS TECHNOLOGY 2         | PSAV           |
|           |        |   | 1506120100 |                         | E-BUSINESS TECHNOLOGY                 | AS             |
|           |        |   | 1506120107 |                         | IT PROJECT MANAGEMENT                 | AS             |
|           |        |   | 1506120108 |                         | ENTERPRISE RESOURCE PLANNING SS       | AS             |
|           |        |   | 1507030401 |                         | NETWORKING SERVICES TECHNOLOGY        | AS             |
|           |        |   | 1615040200 |                         | COMPUTER ENGINEERING TECHNOLOGY       | AS             |
| 151081    | HSHW   | <b>Network Systems and Data Communications Analysts</b> |            |                         |                                       |                |
|           |        |   | 0506120108 |                         | ENTERPRISE RESOURCE PLANNING SS       | AAS            |
|           |        |   | 0506120109 | B070100                 | ELECTRONIC BUSINESS ENTERPRISE        | PSAV           |
|           |        |   | 0507030402 |                         | NETWORK SUPPORT SERVICES              | Diploma        |
|           |        |   | 0507030402 | B078000                 | NETWORK SUPPORT SERVICES              | PSAV           |
|           |        |   | 0507030405 | B079300                 | NETWORK SYSTEMS ADMINISTRATION        | PSAV           |
|           |        |   | 0507030612 |                         | ORACLE SYSTEMS ADMINISTRATOR          | CCC            |
|           |        |   | 0507039900 |                         | WEB/INTERNET/INTRANET TECHNOLOGY      | Diploma        |
|           |        |   | 0507039900 |                         | WEB/INTERNET/INTRANET TECHNOLOGY      | Diploma        |

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*  | CIP        | Vocational Program Code | Program Title                                   | Certification† |
|-----------|--------|--|------------|-------------------------|---|----------------|
|           |        |  | 0507039902 |                         | INTERNET SERVICES TECHNOLOGY                    | AAS            |
|           |        |  | 0507039908 |                         | MULTIMEDIA/WEB DEVELOPMENT                      | Diploma        |
|           |        |  | 0507039909 |                         | WEB SITE DESIGNER                               | Diploma        |
|           |        |  | 0507039910 |                         | WEB/INTERNET/INTRANET TECHNOLOGY-CROSS TRAINING | Diploma        |
|           |        |  | 0615040200 |                         | COMPUTER ENGINEERING TECHNOLOGY                 | AAS            |
|           |        |  | 0615040200 |                         | COMPUTER ENGINEERING TECHNOLOGY                 | AS-NP          |
|           |        |  | 0615040204 |                         | NETWORK SYSTEMS DEVELOPER                       | CCC            |
|           |        |  | 1506120108 |                         | ENTERPRISE RESOURCE PLANNING SS                 | AS             |
|           |        |  | 1507039902 |                         | INTERNET SERVICES TECHNOLOGY                    | AS             |
|           |        |  | 1615040200 |                         | COMPUTER ENGINEERING TECHNOLOGY                 | AS             |
| 292033    | HSHW   | <b>Nuclear Medicine Technologists</b>                        |            |                         |   |                |
|           |        |  | 0317020701 |                         | MEDICAL CLINICAL DOSIMETRY                      | CCC            |
|           |        |  | 0317020800 |                         | NUCLEAR MEDICINE TECHNOLOGY                     | AAS            |
|           |        |  | 0317020801 |                         | NUCLEAR MEDICINE TECHNOLOGY SP                  | CCC            |
|           |        |  | 1317020800 |                         | NUCLEAR MEDICINE TECHNOLOGY                     | AS             |
| 311012    |        | <b>Nursing Aides, Orderlies, and Attendants</b>              |            |                         |   |                |
|           |        |  | 0317060200 |                         | NURSING ASSISTANT                               | Diploma        |
|           |        |  | 0317060200 | H170602                 | NURSING ASSISTANT                               | PSAV           |
|           |        |  | 0317060202 |                         | MEDICATION AIDE                                 | Diploma        |
|           |        |  | 0317060203 |                         | ARTICULATED NURSING ASSISTANT                   | PSAV           |
|           |        |  | 0317060500 |                         | PRACTICAL NURSING                               | Diploma        |
|           |        |  | 0317060500 | H170605                 | PRACTICAL NURSING                               | PSAV           |
|           |        |  | 0317069902 |                         | PATIENT CARE ASSISTANT                          | Diploma        |
|           |        |  | 0317069902 |                         | PATIENT CARE ASSISTANT                          | Diploma        |
|           |        |  | 0317069902 | H170692                 | PATIENT CARE ASSISTANT                          | PSAV           |
|           |        |  | 0317069905 |                         | PATIENT CARE TECHNICIAN                         | Diploma        |
|           |        |  | 0317069905 | H170694                 | PATIENT CARE TECHNICIAN                         | PSAV           |
|           |        |  | 0317069910 |                         | PATIENT CARE TECHNICIAN-CROSS TRAINING          | Diploma        |
|           |        |  | 0318110302 |                         | MIDWIFERY ASSISTANT                             | Diploma        |
|           |        |  | 0318110310 |                         | MIDWIFERY-CROSS TRAINING                        | Diploma        |
| 472073    |        | <b>Operating Engineers/Construction Equipment Operators*</b> |            |                         |   |                |
|           |        |  | 0649020200 |                         | HEAVY EQUIPMENT OPERATION                       | Diploma        |
|           |        |  | 0649020200 | I490202                 | HEAVY EQUIPMENT OPERATION                       | PSAV           |
|           |        |  | 0649020210 |                         | HEAVY EQUIPMENT-CROSS TRAINING                  | Diploma        |
|           |        |  | 0849020200 | I49020R                 | HEAVY EQUIPMENT OPERATION                       | APPR           |
| 472141    |        | <b>Painters, Construction and Maintenance*</b>               |            |                         |   |                |
|           |        |  | 0646040800 | I460408                 | PAINTING AND DECORATING                         | PSAV           |
|           |        |  | 0846040800 | I46043R                 | PAINTING AND DECORATING                         | APPR           |
| 232011    | HSHW   | <b>Paralegals and Legal Assistants</b>                       |            |                         |   |                |
|           |        |  | 0722010300 |                         | LEGAL ASSISTING                                 | AAS            |

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                             | CIP        | Vocational Program Code | Program Title                         | Certification† |
|-----------|--------|---|------------|-------------------------|---------------------------------------|----------------|
|           |        |   | 0722010300 |                         | LEGAL ASSISTING                       | AS-NP          |
|           |        |   | 0722010301 |                         | PARALEGAL                             | Diploma        |
|           |        |   | 0722010302 |                         | PARALEGAL TECHNOLOGY                  | Diploma        |
|           |        |   | 0722010310 |                         | PARALEGAL-CROSS TRAINING              | Diploma        |
|           |        |   | 1722010300 |                         | LEGAL ASSISTING                       | AS             |
| 132052    | HSHW   | <b>Personal Financial Advisors</b>              |            |                         |                                       |                |
|           |        |   | 0206030102 |                         | FINANCIAL PARA-PLANNER                | CCC            |
|           |        |   | 0507010100 |                         | ACCOUNTING TECHNOLOGY                 | AAS            |
|           |        |   | 0507010100 |                         | ACCOUNTING TECHNOLOGY                 | AS-NP          |
|           |        |   | 1507010100 |                         | ACCOUNTING TECHNOLOGY                 | AS             |
| 372021    |        | <b>Pest Control Workers</b>                     |            |                         |                                       |                |
|           |        |   | 0102040801 |                         | PEST CONTROL OPERATIONS               | CCC            |
| 292052    |        | <b>Pharmacy Technicians</b>                     |            |                         |                                       |                |
|           |        |   | 0317050700 |                         | PHARMACY TECHNICIAN                   | Diploma        |
|           |        |   | 0317050700 | H170507                 | PHARMACY TECHNICIAN                   | PSAV           |
|           |        |   | 0317050702 |                         | PHARMACY MANAGEMENT                   | AAS            |
|           |        |   | 0317050702 |                         | PHARMACY MANAGEMENT                   | AS-NP          |
|           |        |   | 0317050703 |                         | PHARMACY TECHNICIAN - ATD             | ATD            |
|           |        |   | 0317050704 | H170606                 | PHARMACY TECHNICIAN - ATD             | ATD            |
|           |        |   | 0317050710 |                         | PHARMACY TECHNICIAN-CROSS TRAINING    | Diploma        |
|           |        |   | 1317050702 |                         | PHARMACY MANAGEMENT                   | AS             |
| 312021    | HSHW   | <b>Physical Therapist Assistants</b>            |            |                         |                                       |                |
|           |        |   | 0317081500 |                         | PHYSICAL THERAPY ASSISTANT            | AAS            |
|           |        |   | 0317081500 |                         | PHYSICAL THERAPY ASSISTANT            | AS-NP          |
|           |        |   | 0317081501 |                         | PHYSICAL THERAPY ASSISTANT TECHNOLOGY | Diploma        |
|           |        |   | 1317081500 |                         | PHYSICAL THERAPY ASSISTANT            | AS             |
| 472151    |        | <b>Pipelayers*</b>                              |            |                         |                                       |                |
|           |        |   | 0646050303 | I460514                 | INDUSTRIAL PIPEFITTER                 | PSAV           |
| 472161    |        | <b>Plasterers and Stucco Masons*</b>            |            |                         |                                       |                |
|           |        |   | 0646040900 | I460409                 | PLASTERING                            | PSAV           |
|           |        |   | 0846040900 | I46044R                 | PLASTERING                            | APPR           |
| 472152    |        | <b>Plumbers, Pipefitters, and Steamfitters*</b> |            |                         |                                       |                |
|           |        |   | 0646050202 | I460512                 | FIRE SPRINKLER SYSTEM TECHNOLOGY      | PSAV           |
|           |        |   | 0646050302 | I460513                 | PLUMBING TECHNOLOGY                   | PSAV           |
|           |        |   | 0646050303 | I460514                 | INDUSTRIAL PIPEFITTER                 | PSAV           |
|           |        |   | 0646050304 |                         | PLUMBING MANAGEMENT                   | AAS            |
|           |        |   | 0646050305 |                         | PLUMBER ASSISTANT                     | CCC            |
|           |        |   | 0646050306 |                         | PLUMBER TECHNICIAN                    | CCC            |
|           |        |   | 0846050202 | I46051R                 | FIRE SPRINKLER SYSTEM TECHNOLOGY      | APPR           |
|           |        |   | 0846050302 | I46052R                 | PLUMBING TECHNOLOGY                   | APPR           |

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*  | CIP        | Vocational Program Code | Program Title   | Certification† |
|-----------|--------|--|------------|-------------------------|---|----------------|
|           |        |  | 0846050303 | I46053R                 | INDUSTRIAL PIPEFITTER                                       | APPR           |
|           |        |  | 1646050304 |                         | PLUMBING MANAGEMENT   | AS             |
| 333051    | HSHW   | <b>Police and Sheriff's Patrol Officers</b>                        |            |                         |   |                |
|           |        |  | 0743010300 |                         | CRIMINAL JUSTICE TECHNOLOGY                                 | AAS            |
|           |        |  | 0743010300 |                         | CRIMINAL JUSTICE TECHNOLOGY                                 | AS-NP          |
|           |        |  | 0743010301 |                         | CRIMINAL JUSTICE OFFICER ADMINISTRATION                     | AAS            |
|           |        |  | 0743010700 | P430105                 | LAW ENFORCEMENT OFFICER                                     | PSAV           |
|           |        |  | 0743010701 | P430115                 | AUX. LAW ENFORCEMENT OFFICER                                | PSAV           |
|           |        |  | 0743010702 | P430125                 | CROSSOVER CORRECTIONAL OFFICER TO LAW ENFORCEMENT OFFICER   | PSAV           |
|           |        |  | 0743010703 | P430107                 | CROSSOVER CORRECTIONAL PROBATION TO LAW ENFORCEMENT OFFICER | PSAV           |
|           |        |  | 0743010706 | P430145                 | DUAL CERT. LAW ENFORCEMENT AND CORRECTIONAL OFFICER         | PSAV           |
|           |        |  | 0743010707 | P430155                 | DUAL CERT. CORRECTIONAL OFFICER AND LAW ENFORCEMENT         | PSAV           |
|           |        |  | 0743019901 | P430191                 | COMBINATION LAW ENFORCEMENT/CORRECTIONAL OFFICER            | PSAV           |
|           |        |  | 1743010300 |                         | CRIMINAL JUSTICE TECHNOLOGY                                 | AS             |
|           |        |  | 1743010301 |                         | CRIMINAL JUSTICE OFFICER ADMINISTRATION                     | AS             |
| 252011    |        | <b>Preschool Teachers, Except Special Education</b>                |            |                         |   |                |
|           |        |  | 0420020203 |                         | EARLY CHILDHOOD EDUCATION AS                                | AAS            |
|           |        |  | 0420020204 |                         | CHILD DEVELOPMENT EARLY INTERVENTION                        | CCC            |
|           |        |  | 0420020207 |                         | INFANT TODDLER  | CCC            |
|           |        |  | 0420020208 |                         | PRE-SCHOOL  | CCC            |
|           |        |  | 0420020209 |                         | SCHOOL AGE  | CCC            |
|           |        |  | 0420020210 | V200210                 | EARLY CHILDHOOD EDUCATION                                   | PSAV           |
|           |        |  | 0420020300 |                         | EARLY CHILDHOOD MANAGEMENT                                  | AAS            |
|           |        |  | 0820020210 | V20021R                 | EARLY CHILDHOOD EDUCATION                                   | APPR           |
|           |        |  | 1420020203 |                         | EARLY CHILDHOOD EDUCATION ASSOCIATE DEGREE                  | AS             |
|           |        |  | 1420020300 |                         | EARLY CHILDHOOD MANAGEMENT                                  | AS             |
| 119141    | HSHW   | <b>Property, Real Estate &amp; Community Association Managers*</b> |            |                         |   |                |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                                     | AAS            |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                                     | AS-NP          |
|           |        |  | 0506180101 |                         | BUSINESS MANAGEMENT   | CCC            |
|           |        |  | 1506040102 |                         | BUSINESS ADMINISTRATION                                     | AS             |
| 273031    | HSHW   | <b>Public Relations Specialists</b>                                |            |                         |   |                |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                                     | AAS            |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                                     | AS-NP          |
|           |        |  | 0506040103 |                         | BUSINESS SPECIALIST   | CCC            |
|           |        |  | 0506040104 |                         | BUSINESS OPERATIONS   | CCC            |
|           |        |  | 0506180101 |                         | BUSINESS MANAGEMENT   | CCC            |
|           |        |  | 0507040102 |                         | BUSINESS OFFICE ADMINISTRATION                              | Diploma        |
|           |        |  | 1506040102 |                         | BUSINESS ADMINISTRATION                                     | AS             |
| 131023    | HSHW   | <b>Purchasing Agents, Except Farm Products &amp; Trade</b>         |            |                         |   |                |

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*                             | CIP        | Vocational Program Code | Program Title                    | Certification† |
|-----------|--------|---|------------|-------------------------|----------------------------------|----------------|
|           |        |   | 0208070401 |                         | PURCHASING/ACQUISITION           | Diploma        |
| 292034    | HSHW   | <b>Radiologic Technologists and Technicians</b> |            |                         |                                  |                |
|           |        |   | 0317019910 |                         | RADIOLOGICAL (DENTAL) TECHNOLOGY | Diploma        |
|           |        |   | 0317020900 |                         | RADIOGRAPHY                      | AAS            |
|           |        |   | 0317020900 |                         | RADIOGRAPHY                      | AS-NP          |
|           |        |   | 0317020902 |                         | BASIC X-RAY MACHINE OPERATOR     | Diploma        |
|           |        |   | 0317020902 | H170209                 | BASIC X-RAY MACHINE OPERATOR     | PSAV           |
|           |        |   | 0317020904 |                         | XRAY TECHNICIAN                  | Diploma        |
|           |        |   | 0317020905 | W170209                 | RADIOLOGIC TECHNICIAN            | PSAV           |
|           |        |   | 0317021204 |                         | MAGNETIC RESONANCE IMAGING       | Diploma        |
|           |        |   | 1317020900 |                         | RADIOGRAPHY                      | AS             |
| 419021    | HSHW   | <b>Real Estate Brokers*</b>                     |            |                         |                                  |                |
|           |        |   | 0206170102 | M807020                 | REAL ESTATE BROKER               | PSAV           |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION          | AAS            |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION          | AS-NP          |
|           |        |   | 0506040103 |                         | BUSINESS SPECIALIST              | CCC            |
|           |        |   | 0506040104 |                         | BUSINESS OPERATIONS              | CCC            |
|           |        |   | 0506180101 |                         | BUSINESS MANAGEMENT              | CCC            |
|           |        |   | 0507040102 |                         | BUSINESS OFFICE ADMINISTRATION   | Diploma        |
|           |        |   | 1506040102 |                         | BUSINESS ADMINISTRATION          | AS             |
| 419022    |        | <b>Real Estate Sales Agents*</b>                |            |                         |                                  |                |
|           |        |   | 0206170101 | M807010                 | REAL ESTATE SALES AGENT          | PSAV           |
|           |        |   | 0206170110 |                         | REAL ESTATE CROSS-TRAINING       | Diploma        |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION          | AAS            |
|           |        |   | 0506040102 |                         | BUSINESS ADMINISTRATION          | AS-NP          |
|           |        |   | 0506040103 |                         | BUSINESS SPECIALIST              | CCC            |
|           |        |   | 0506040104 |                         | BUSINESS OPERATIONS              | CCC            |
|           |        |   | 0506180101 |                         | BUSINESS MANAGEMENT              | CCC            |
|           |        |   | 0507040102 |                         | BUSINESS OFFICE ADMINISTRATION   | Diploma        |
|           |        |   | 1506040102 |                         | BUSINESS ADMINISTRATION          | AS             |
| 291111    | HSHW   | <b>Registered Nurses</b>                        |            |                         |                                  |                |
|           |        |   | 0318110100 |                         | NURSING                          | AAS            |
|           |        |   | 0318110100 |                         | NURSING                          | AS-NP          |
|           |        |   | 0318110300 |                         | MIDWIFERY                        | AAS            |
|           |        |   | 0318110301 |                         | MIDWIFE                          | Diploma        |
|           |        |   | 1318110100 |                         | NURSING                          | AS             |
|           |        |   | 1318110300 |                         | MIDWIFERY                        | AS             |
| 291126    | HSHW   | <b>Respiratory Therapists</b>                   |            |                         |                                  |                |
|           |        |   | 0317081800 |                         | RESPIRATORY CARE                 | AAS            |
|           |        |   | 0317081800 |                         | RESPIRATORY CARE                 | AS-NP          |

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*  | CIP        | Vocational Program Code | Program Title                                   | Certification† |
|-----------|--------|--|------------|-------------------------|---|----------------|
|           |        |  | 1317081800 |                         | RESPIRATORY CARE                                | AS             |
| 472181    |        | <b>Roofers*</b>  | 0646041000 | I460410                 | ROOFING   | PSAV           |
|           |        |  | 0846041000 | I46045R                 | ROOFING   | APPR           |
| 112022    | HSHW   | <b>Sales Managers</b>  | 0206070500 |                         | TRAVEL AND TOURISM INDUSTRY MANAGEMENT          | AAS            |
|           |        |  | 0206070501 |                         | TRAVEL AND TOURISM MANAGEMENT - ATD             | ATD            |
|           |        |  | 0206070502 | M811058                 | TRAVEL AND TOURISM MANAGEMENT - ATD             | ATD            |
|           |        |  | 0208070300 | M807030                 | MARKETING                                       | PSAV           |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                         | AAS            |
|           |        |  | 0506040102 |                         | BUSINESS ADMINISTRATION                         | AS-NP          |
|           |        |  | 0506180101 |                         | BUSINESS MANAGEMENT                             | CCC            |
|           |        |  | 1206070500 |                         | TRAVEL AND TOURISM INDUSTRY MANAGEMENT          | AS             |
|           |        |  | 1506040102 |                         | BUSINESS ADMINISTRATION                         | AS             |
| 414011    | HSHW   | <b>Sales Reps., Wholesale &amp; Mfg, Tech. &amp; Sci. Products</b>       | 0208110600 | M812040                 | INDUSTRIAL DISTRIBUTION AND MANAGEMENT          | PSAV           |
| 414012    | HSHW   | <b>Sales Reps., Wholesale and Manufacturing, Other</b><br>No CIP Linkage |            |                         |   |                |
| 413031    | HSHW   | <b>Securities, and Financial Services Sales Agents</b>                   | 0207020102 |                         | BANKING OPERATIONS                              | CCC            |
|           |        |  | 0207020103 |                         | BANKING SPECIALIST                              | CCC            |
| 492098    |        | <b>Security and Fire Alarm Systems Installers*</b>                       | 0647010101 |                         | INTEGRATED HOME ELECTRONICS                     | Diploma        |
|           |        |  | 0743010902 |                         | MOBILE SECURITY SYSTEMS                         | Diploma        |
| 253021    |        | <b>Self-Enrichment Education Teachers</b><br>No CIP Linkage              |            |                         |   |                |
| 472211    |        | <b>Sheet Metal Workers*</b>  | 0648050400 | I480504                 | PRECISION METAL FABRICATION                     | PSAV           |
|           |        |  | 0648050401 | J310100                 | PRECISION METAL FABRICATION 1                   | PSAV           |
|           |        |  | 0648050402 | J310200                 | PRECISION METAL FABRICATION 2                   | PSAV           |
|           |        |  | 0648050600 | I480506                 | SHEET METAL FABRICATION TECHNOLOGY              | PSAV           |
|           |        |  | 0648050601 | J360100                 | SHEET METAL FABRICATION TECHNOLOGY 1            | PSAV           |
|           |        |  | 0648050602 | J360200                 | SHEET METAL FABRICATION TECHNOLOGY 2            | PSAV           |
|           |        |  | 0848050600 | I48052R                 | SHEET METAL FABRICATION TECHNOLOGY              | APPR           |
| 211011    | HSHW   | <b>Substance Abuse and Behavioral Disorder Counselors</b>                | 0317040100 |                         | ALCOHOL/DRUG REHABILITATION TECHNICIAN          | Diploma        |
|           |        |  | 0317040110 |                         | ALCOHOL/DRUG REHABILITATION TECH-CROSS TRAINING | Diploma        |
|           |        |  | 0317040601 |                         | MENTAL HEALTH TECHNOLOGY                        | AS-NP          |
|           |        |  | 0317040602 |                         | ADDICTIONS STUDIES                              | CCC            |
| 292055    |        | <b>Surgical Technologists</b>  |            |                         |   |                |

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title*   | CIP        | Vocational Program Code | Program Title  | Certification† |
|-----------|--------|---|------------|-------------------------|--|----------------|
|           |        |   | 0317021100 |                         | SURGICAL TECHNOLOGY  | Diploma        |
|           |        |   | 0317021100 | H170211                 | SURGICAL TECHNOLOGY  | PSAV           |
|           |        |   | 0317021101 |                         | SURGICAL TECHNOLOGIST                                      | AS-NP          |
|           |        |   | 0317021102 |                         | SURGICAL ASSISTANT   | Diploma        |
| 173031    |        | <b>Surveying and Mapping Technicians*</b>                             |            |                         |  |                |
|           |        |   | 0507030613 |                         | GEOGRAPHIC INFORMATION SYSTEM                              | CCC            |
|           |        |   | 0507030614 | T860020                 | GEOSPATIAL/GEOGRAPHIC INFORMATION SYSTEMS (GIS) TECHNOLOGY | PSAV           |
|           |        |   | 0615020300 | I150203                 | SURVEYING AND MAPPING TECHNOLOGY                           | PSAV           |
|           |        |   | 0715020101 |                         | CIVIL ENGINEERING TECHNOLOGY                               | AAS            |
|           |        |   | 0815020300 | I15020R                 | SURVEYING AND MAPPING TECHNOLOGY                           | APPR           |
|           |        |   | 1715020101 |                         | CIVIL ENGINEERING TECHNOLOGY                               | AS             |
| 171022    | HSHW   | <b>Surveyors*</b><br>No CIP Linkage                                   |            |                         |  |                |
| 259041    |        | <b>Teacher Assistants</b>   |            |                         |  |                |
|           |        |   | 0713129902 | P131299                 | TEACHER ASSISTING  | PSAV           |
|           |        |   | 0713129904 |                         | EDUCATIONAL ASSISTING                                      | CCC            |
|           |        |   | 0713150101 |                         | TEACHER ASSISTANT/AIDE                                     | AS-NP          |
| 472044    |        | <b>Tile and Marble Setters*</b>                                       |            |                         |  |                |
|           |        |   | 0646010300 | I460103                 | TILE SETTING   | PSAV           |
|           |        |   | 0846010204 | I46312R                 | BRICK AND TILE MASONRY                                     | APPR           |
|           |        |   | 0846010300 | I46010R                 | TILE SETTING   | APPR           |
| 232093    | HSHW   | <b>Title Examiners, Abstractors, and Searchers*</b><br>No CIP Linkage |            |                         |  |                |
| 533032    |        | <b>Truck Drivers, Heavy and Tractor-Trailer</b>                       |            |                         |  |                |
|           |        |   | 0649020500 |                         | COMMERCIAL VEHICLE DRIVING                                 | Diploma        |
|           |        |   | 0649020500 | I490205                 | COMMERCIAL VEHICLE DRIVING                                 | PSAV           |
|           |        |   | 0649020503 |                         | COMMERCIAL VEHICLE DRIVING                                 | Diploma        |
|           |        |   | 0649020510 |                         | COMMERCIAL VEHICLE DRIVING-CROSS TRAINING                  | Diploma        |
| 292056    |        | <b>Veterinary Technologists and Technicians</b>                       |            |                         |  |                |
|           |        |   | 0317051200 |                         | VETERINARY TECHNOLOGY                                      | AAS            |
|           |        |   | 0317051200 |                         | VETERINARY TECHNOLOGY                                      | AS-NP          |
|           |        |   | 1317051200 |                         | VETERINARY TECHNOLOGY                                      | AS             |
| 251194    | HSHW   | <b>Vocational Education Teachers, Postsecondary</b>                   |            |                         |  |                |
|           |        |   | 0612040307 |                         | COSMETOLOGY INSTRUCTOR TRAINING                            | Diploma        |
|           |        |   | 0743029900 | P430207                 | FIRE INSTRUCTOR  | PSAV           |
| 514121    |        | <b>Welders, Cutters, Solderers, and Brazers</b>                       |            |                         |  |                |
|           |        |   | 0648050802 |                         | APPLIED WELDING TECHNOLOGIES                               | Diploma        |
|           |        |   | 0648050802 | I480500                 | APPLIED WELDING TECHNOLOGIES                               | PSAV           |
|           |        |   | 0648050804 |                         | WELDING TECHNICIAN   | Diploma        |
|           |        |   | 0848050802 | I48054R                 | APPLIED WELDING TECHNOLOGIES                               | APPR           |

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

| SOC Code* | HSHW** | Occupational Title* | CIP | Vocational<br>Program<br>Code | Program Title | Certification† |
|-----------|--------|---------------------|-----|-------------------------------|---------------|----------------|
|-----------|--------|---------------------|-----|-------------------------------|---------------|----------------|

\*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

\*\*HSHW = High Skill/High Wage.

†Certification:

AAS = Associate in Applied Science Degree  
 APPR = Registered Apprentice Program  
 AS = Associate in Science Degree - Public  
 AS-NP = Associate in Science Degree - Nonpublic  
 ATD = Applied Technology Diploma (Certificate)  
 CCC = College Credit Certificate  
 Diploma = Clock hour program - Nonpublic  
 PSAV = Postsecondary Adult Vocational Certificate

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics