

## 2009-10 Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 3 - Calhoun, Holmes, Jackson, Liberty, and Washington Counties

Workforce Estimating Conference Region 3 Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$11.05/hour and Entry Wage of \$8.98/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$17.31/hour and Entry Wage of \$11.05/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2008 Hourly Wage		FLDOE Training Code	Data Source†††
					Mean	Entry		
132011	HSHW	Accountants and Auditors	2.16	3,233	29.34	18.43	4	S
113011	HSHW	Administrative Services Managers	1.74	385	43.04	23.69	4	S
413011	HSHW	Advertising Sales Agents	2.31	441	23.94	12.56	3	S
132021	HSHW	Appraisers and Assessors of Real Estate*	2.03	293	28.92	15.47	3	S
173011	HSHW	Architectural and Civil Drafters*	1.88	393	21.00	13.90	3	S
274011		Audio and Video Equipment Technicians	3.09	262	17.29	11.82	3	S
493023		Automotive Service Technicians and Mechanics	1.59	1,887	17.08	10.48	3	S
433031		Bookkeeping, Accounting, and Auditing Clerks	1.24	15	13.60	9.28	4	R
472021		Brickmasons and Blockmasons*	1.62	373	18.51	12.61	3	S
274012		Broadcast Technicians	2.07	182	20.10	11.89	3	S
493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.29	474	19.83	14.68	3	S
131199	HSHW	Business Operations Specialists, All Other	3.04	2,831	29.66	17.04	4	S
292031		Cardiovascular Technologists and Technicians	2.85	197	19.02	11.26	4	S
472031		Carpenters*	1.56	2,286	17.16	11.92	3	S
472051		Cement Masons and Concrete Finishers*	1.84	624	15.59	11.40	3	S
173022	HSHW	Civil Engineering Technicians*	2.19	213	21.89	15.03	4	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	2.51	1,019	25.73	16.86	3	S
272022	HSHW	Coaches and Scouts	1.81	447	24.69	13.32	4	S
131072	HSHW	Compensation, Benefits, and Job Analysis Specialists	2.13	181	24.33	16.50	4	S
131041	HSHW	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	0.90	370	23.06	15.30	3	S
113021	HSHW	Computer and Information Systems Managers	2.25	260	55.14	37.18	4	S
151021	HSHW	Computer Programmers	0.07	484	33.26	21.98	3	S
151031	HSHW	Computer Software Engineers, Applications	5.12	1,243	37.21	23.34	4	S
151041		Computer Support Specialists	1.89	1,518	18.82	12.83	3	S
151051	HSHW	Computer Systems Analysts	3.40	1,370	32.59	21.09	4	S
474011	HSHW	Construction and Building Inspectors*	2.39	309	25.41	18.21	3	S
119021	HSHW	Construction Managers*	2.27	1,510	43.47	25.01	4	S
333012	HSHW	Correctional Officers and Jailers	0.91	81	17.59	15.21	3	R
131051	HSHW	Cost Estimators*	2.70	625	26.83	16.09	4	S
232091		Court Reporters	5.17	161	18.52	11.25	3	S
151061	HSHW	Database Administrators	3.31	269	31.70	20.62	4	S
319091		Dental Assistants	3.01	723	15.79	12.07	3	S
292021	HSHW	Dental Hygienists	3.13	474	28.29	21.45	4	S
333021	HSHW	Detectives and Criminal Investigators	1.92	325	29.94	20.87	3	S
292032	HSHW	Diagnostic Medical Sonographers	2.38	155	27.47	20.90	4	S
472081		Drywall and Ceiling Tile Installers*	2.58	380	16.17	11.47	3	S
472111		Electricians*	1.52	1,793	18.88	13.68	3	S
492094	HSHW	Electronics Repairers, Commercial and Industrial Equip.*	1.74	282	21.29	14.65	3	S
292041		Emergency Medical Technicians and Paramedics	1.88	250	15.68	11.07	3	S
131071	HSHW	Employment, Recruitment, and Placement Specialists	0.97	482	22.85	14.31	4	S
436011		Executive Secretaries and Administrative Assistants	2.01	3,933	18.44	13.13	3	S
132051	HSHW	Financial Analysts	3.44	318	33.64	20.67	4	S
113031	HSHW	Financial Managers	1.97	641	50.60	29.52	4	S

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

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SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2008 Hourly Wage		FLDOE Training Code	Data Source†††
					Mean	Entry		
332011	HSHW	Fire Fighters	1.28	1,071	22.03	14.20	3	S
471011	HSHW	First-Line Superv. of Construction and Extraction Workers*	1.71	1,984	27.89	19.00	4	S
351012		First-Line Superv. of Food Preparation & Serving Workers	1.75	1,096	16.25	11.13	3	S
371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.71	379	16.45	11.15	3	S
371012	HSHW	First-Line Superv. of Landscaping and Groundskeeping	1.91	362	20.65	13.51	3	S
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.47	413	25.88	16.49	3	S
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers*	1.39	870	27.45	18.32	3	S
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.35	2,574	22.42	14.30	4	S
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.64	475	25.55	15.93	3	S
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.12	903	36.35	20.64	3	S
391021	HSHW	First-Line Supervisors of Personal Service Workers	1.32	480	21.40	13.04	3	S
411011	HSHW	First-Line Supervisors of Retail Sales Workers	1.38	14	18.49	12.80	3	R
119051	HSHW	Food Service Managers	1.19	568	26.23	16.47	3	S
111021	HSHW	General and Operations Managers	0.89	1,811	49.30	25.16	4	S
271024		Graphic Designers	1.63	703	19.11	12.74	3	S
499021		Heating, A.C., and Refrigeration Mechanics and Installers*	1.92	953	18.13	12.93	3	S
434161		Human Resources Assistants, Exc. Payroll	1.85	285	17.10	12.56	3	S
499041	HSHW	Industrial Machinery Mechanics	2.37	384	20.69	14.68	3	S
537051		Industrial Truck and Tractor Operators	1.75	12	13.63	11.02	3	R
259031	HSHW	Instructional Coordinators	2.68	304	26.36	16.26	4	S
413021	HSHW	Insurance Sales Agents	2.47	2,239	27.13	14.03	3	S
132053	HSHW	Insurance Underwriters	2.42	300	25.51	16.73	3	S
271025	HSHW	Interior Designers*	2.91	324	22.88	12.81	3	S
436012		Legal Secretaries	2.84	923	18.48	13.18	3	S
292061		Licensed Practical and Licensed Vocational Nurses	0.42	13	15.82	13.38	3	R
434131		Loan Interviewers and Clerks*	1.83	695	16.02	11.48	3	S
132072	HSHW	Loan Officers	3.17	1,309	28.27	15.90	4	S
112021	HSHW	Marketing Managers	2.58	282	53.11	28.55	4	S
292012		Medical and Clinical Laboratory Technicians	2.06	247	17.79	12.08	4	S
292011	HSHW	Medical and Clinical Laboratory Technologists	1.79	312	25.17	19.65	4	S
119111	HSHW	Medical and Health Services Managers	2.18	349	47.75	29.07	3	S
319092		Medical Assistants	3.83	1,674	13.35	10.43	3	S
292071		Medical Records and Health Information Technicians	2.32	465	15.16	10.29	3	S
436013		Medical Secretaries	2.11	972	13.45	10.23	3	S
319094		Medical Transcriptionists	2.75	221	15.06	12.15	3	S
493042		Mobile Heavy Equipment Mechanics, Except Engines*	2.34	225	18.86	13.36	3	S
151071	HSHW	Network and Computer Systems Administrators	3.25	780	32.88	21.78	3	S
151081	HSHW	Network Systems and Data Communications Analysts	5.27	1,650	30.52	19.39	3	S
472073		Operating Engineers/Construction Equipment Operators*	1.82	787	16.60	12.43	3	S
472141		Painters, Construction and Maintenance*	2.79	1,469	15.27	11.24	3	S
232011	HSHW	Paralegals and Legal Assistants	3.89	1,065	21.67	14.85	3	S
132052	HSHW	Personal Financial Advisors	3.16	839	33.21	16.62	4	S
372021		Pest Control Workers	1.81	447	14.67	10.19	3	S

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SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2008 Hourly Wage		FLDOE Training Code	Data Source†††
					Mean	Entry		
312021	HSHW	Physical Therapist Assistants	3.19	172	24.29	17.72	4	S
472151		Pipelayers*	1.76	221	15.17	11.74	3	S
472161		Plasterers and Stucco Masons*	2.25	257	18.03	12.99	3	S
472152		Plumbers, Pipefitters, and Steamfitters*	1.99	1,137	17.94	12.79	3	S
333051	HSHW	Police and Sheriff's Patrol Officers	1.25	1,465	24.55	17.37	3	S
119141	HSHW	Property, Real Estate & Community Association Managers*	1.25	552	30.46	15.82	4	S
273031	HSHW	Public Relations Specialists	2.04	547	26.13	16.15	4	S
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	0.96	467	25.39	16.28	4	S
292034	HSHW	Radiologic Technologists and Technicians	2.09	466	24.67	18.49	4	S
419021	HSHW	Real Estate Brokers*	1.66	445	41.73	14.95	3	S
419022		Real Estate Sales Agents*	1.20	1,821	23.74	10.58	3	S
291111	HSHW	Registered Nurses	0.45	10	25.01	18.51	4	R
291126	HSHW	Respiratory Therapists	2.77	282	23.43	18.56	4	S
472181		Roofers*	1.96	650	15.68	11.52	3	S
112022	HSHW	Sales Managers	1.88	697	59.49	30.75	4	S
414011	HSHW	Sales Reps., Wholesale & Mfg, Tech. & Sci. Products	2.01	1,259	33.78	17.29	3	S
414012	HSHW	Sales Reps., Wholesale and Manufacturing, Other	2.06	4,261	28.04	13.36	3	S
413031	HSHW	Securities, and Financial Services Sales Agents	1.50	809	39.44	16.86	4	S
492098		Security and Fire Alarm Systems Installers*	2.63	294	16.18	11.74	3	S
253021		Self-Enrichment Education Teachers	2.74	534	18.65	10.62	3	S
472211		Sheet Metal Workers*	1.81	375	17.04	11.90	3	S
211011	HSHW	Substance Abuse and Behavioral Disorder Counselors	2.97	199	19.49	12.69	4	S
292055		Surgical Technologists	2.91	327	18.04	13.83	3	S
173031		Surveying and Mapping Technicians*	3.40	569	16.32	11.01	3	S
171022	HSHW	Surveyors*	3.67	278	26.23	15.59	4	S
259041		Teacher Assistants	1.78	1,579	13.94	10.51	3	S
472044		Tile and Marble Setters*	3.42	308	16.52	10.36	3	S
232093	HSHW	Title Examiners, Abstractors, and Searchers*	1.67	165	19.89	12.85	3	S
533032		Truck Drivers, Heavy and Tractor-Trailer	1.72	22	14.11	10.10	3	R
251194	HSHW	Vocational Education Teachers, Postsecondary	3.10	339	25.62	15.68	3	S
514121		Welders, Cutters, Solderers, and Brazers	1.64	529	16.18	11.43	3	S

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

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